512 Help Wanted-Sales

AIR CENTER, Inc. has following positions open for immediate hire (permanent):
- Air Conditioning Sales in a Modern Dealer Territory
- Tool Sales Person in Automotive Accounts
- Air Conditioning Repair Technician

Send resume or call for appointment to: Air Center, Inc., Personnel Dept. 2175 Stephenson Hwy Troy, MI 48083

AN EXCITING REAL ESTATE OPPORTUNITY FROM COLDWELL BANKER SCHWEITZER -

How many times have you thought of a real estate career?
- Flex Time
- Unlimited Income
- The Best of Marketing (Relocation)
- The Best Training
- Support You Can Count On
- Free Training

Experienced agents are invited to join the Farmington Hills/West Bloomfield location. Now interviewing new & experienced agents. Call Joan Graf Director of Residential recruiting (810) 737-9000

COLDWELL BANKER SCHWEITZER REALTORS

512 Help Wanted-Sales

ARE YOU A TRUE SALES PROFESSIONAL?
Are you articulate, enthusiastic, motivated? Are you ready to earn more and have fun doing it? New year old Auburn Hills based company is seeking career oriented, money motivated professionals to join our team. Great product, generous compensation plan! Call for details:
Yes! A Positive Network
(810) 377-0200

AUTO BROKER SALES ASSISTANT
Auto experience a plus. We train right person. Salary plus bonuses. Call Steve 248-584-2277

CAREER NIGHT
CENTURY 21 HARTFORD
TUESDAY 7 PM
CALL FOR RESERVATION
DILL LAW
(248) 478-6000

CUSTOMER SERVICE
Madison Hts industrial manufacturer since 1938, requires 3 years inside sales. Salary, profit sharing & benefits. Call or fax resume to, Bill Clark.
FAX 810-585-6923
CALL 810-585-6400, X- 233

ACCOUNT EXECUTIVE

Our Livonia office is seeking an account executive to sell *advertising for special* publications. Must have an Associate's degree or equivalent in advertising or related field, a background in print advertising sales and ability to do layouts and designs. We offer a salary plus commission. Must provide own transportation.
To apply, fax resume to (313) 953-2057 ATTN: Account Executive. EOE/DFW

Inside Sales

Observer & Eccentric NEWSPAPERS

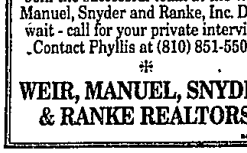
Person of the Week

PART-TIME We are seeking an individual to work in our very busy Livonia newspaper Classified sales department Monday, Tuesday & Friday 8:00am-4:30pm. Requires a high schools diploma or equivalent, 6 months to one year of telephone sales experience, ability to type 40 wpm, good spelling and grammar skills. The person in this position sells advertising, inputs data, re-solicits advertisers, monitors sales and and credit information. Apply in person at Observer & Eccentric Newspapers, 36251 Schoolcraft, Livonia, MI 48150 or fax resume to (313) 953-2057 ATTN: Inside Sales - Part-time. EOE/DFW

Century 21 Town & Country

JOIN #1
CENTURY 21 Town & Country, America's #1 CENTURY 21 Firm, is currently interviewing new and/or experienced full time real estate professionals for their prestigious Birmingham office.
An outstanding compensation program, state of the art technology & computerization, private offices and a career development center are only a few of the professional advantages offered by CENTURY 21 TOWN & COUNTRY.
Call today for a confidential interview!
CENTURY 21 Town & Country
294 E. Brown
Birmingham, MI 48009
Contact Nancy Leavenworth
(810) 642-8100

GET ALL THE FACTS!
You + Our Free Training Program = A Successful Real Estate Agent



JULY 9th & July 23rd
6:00 - 7:30 pm
- Real estate sales could be your answer!
- Listen to a powerful, personal presentation!
- Hear from others new to the business and learn about their successes!

YOU MUST PRE-REGISTER!!
Call (810) 626-8000 today!!
Space is limited!!

Century 21 Associates
6024 W. Maple W. Bloomfield
1/2 block east of Farmington Rd.

512 Help Wanted-Sales

Change Your Life!!
Start A New Career in Real Estate with Real Estate One'
The income opportunities here never been better! Our training and support is the most comprehensive in the industry.
We are hosting international seminars to answer all of your questions.
Wednesday, July 16, 1997
Lathrup Village -
29000 Southfield Rd. at 6:00 p.m.
(248) 559-2300
OR
Westland -
35015 Ford Road at 7:00 p.m.
(313) 326-2000
OR
Thursday, July 17, 1997
Plymouth -
217 Ann Arbor Rd. from 7-9 p.m.
(313) 455-7000

DECLARE YOUR INDEPENDENCE
...From financial insecurity, deadlines, discrimination. LACK OF MANAGEMENT OPPORTUNITY. We continue to grow because
- We are a company with local opportunities!
- We have a proven marketing system!

IF YOU ARE:
- Looking for a full time position!
- Ambitious and aggressive!

WE OFFER:
- Guaranteed salary for start!
- Income of $20,000 - $30,000 1st year!
- Complete training, expenses paid!
- Management position, no seniority!
- Major medical, dental, & save-go program!

For appointment & confidential interview call Mr. Johnson NOW, 800-238-0996 EOE/M-F

DON'T GET A JOB GET A CAREER
The Farmington office of REAL ESTATE ONE is seeking ambitious, career-oriented individuals. Maximize your earnings, work with Michigan's largest real estate company. We offer on-the-job training, flexible hours, and unlimited potential. For more information call:
Vickie Ascherl, 248-477-1111

CLEAN OUT The Attic. Clean The Garage. Have A Sale!
Call 313-591-0500

FIND IT in Classified

512 Help Wanted-Sales

DELIVERY/ ROUTE SALES
IMMEDIATE NEED!!!
Leading bottled water company has a full time position opening in our Distribution Department.
Needed:
- A Good Driving Record
- CDL(S) is required, but will train
- Willingness to Learn

Benefits
- Competitive wage
- Medical/Dental/ Life Insurance
- 401K Plan/Profit Sharing

Send Work History to:
Denson #11 Route Delivery
P.O. Box 701248
Plymouth, MI 48170
Fax to: 313-416-3610
Or call 313-207-4831

DYNAMIC REAL ESTATE COMPANY
is seeking goal-oriented, energetic professionals. We offer the industry's best training programs and complete marketing and support services.
In Birmingham/Beverly Hills Call Terry: (810) 642-2400
In Bloomfield Hills Call James: (810) 646-1800
In Farmington Hills/W. Bloomfield Call Joan: (810) 737-9000
In Troy Call Ron: (810) 879-3400
COLDWELL BANKER Schweitzer Real Estate

ELECTRICAL DISTRIBUTOR
Immediate openings for 5 inside sales positions. Experienced, motivated persons send resumes to:
FIFE ELECTRIC CO.
Attn: Personnel Dept.
P. O. Box 6021
Novi, MI 48376-6021
or FAX to: 248-344-4159

Sales Engineer
Sales Engineer wanted for international automotive supplier. Contact with transplants and big 3. ME or EE degree required. Strong communication and PC skills a must. Please send resume to:
Box #1972
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

FLORIST LOOKING for full & part time help. Apply within: 21410 Five Mile (Inkster)

Observer & Eccentric

Inside Sales

Person of the Week

We are seeking a person to work full-time in our very busy newspaper classified advertising department. Requires a high school diploma or equivalent, 6 months to 1 year of telephone sales experience, ability to type 40 wpm, good spelling and grammar skills. The person in this position is responsible for soliciting new advertising via telephone, contacting current customers, selling advertising, quoting prices, taking orders, following-up with customers to determine satisfaction with ads. Apply in person or send resume to Observer & Eccentric Newspapers, Attn: Inside Sales, 36251 Schoolcraft, Livonia, MI 48150 or fax resume to (313) 953-2057. EOE/DFW.
Observer & Eccentric Newspapers Job Information Hotline (313) 953-2005.

Observer & Eccentric

Classified Sales

The Observer & Eccentric Newspapers is seeking 2 people to work in our very busy classified advertising department. **Hours are** Monday through Friday 9:30 a.m. - 6:00 p.m. Requires a high school diploma or equivalent, ability to type 40 wpm, good spelling and grammar skills. Apply in person or send resume to Observer & Eccentric Newspapers, Attn: Human Resources Department, 36251 Schoolcraft, Livonia, MI 48150 or fax resume to (313) 953-2057. EOE/DFW.
Observer & Eccentric Newspapers
Job Information Hotline
(313) 953-2005.

CAREER NIGHTS 1997
- Retired, looking for excitement?
- Teachers/nurses looking to use those people-skills?
- House-moms and House-dads looking for some extra cash?

WE HAVE ANSWERS FOR YOU!!!

JULY 9th & July 23rd
6:00 - 7:30 pm
- Real estate sales could be your answer!
- Listen to a powerful, personal presentation!
- Hear from others new to the business and learn about their successes!

YOU MUST PRE-REGISTER!!
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Space is limited!!

Century 21 Associates
6024 W. Maple W. Bloomfield
1/2 block east of Farmington Rd.

512 Help Wanted-Sales

FARMERS INSURANCE Group (insurance sales) is looking for a few good people, who are tired of working hard for others, who would like an opportunity to run their own business. If you are independent and seeking career in this direction. Please contact Bill Cox at (248) 349-0055

FIELD AGENTS
Needed for the new Guardian Diabetic Agency in Southfield. No Experience preferred, but will train the right people. Dave: (810) 647-0780 or fax resume to: 810 647-6323.

FREEDOM
Record breaking marketing company looking for money motivated people with great attitude/appearance for leadership positions. Ready for challenge & financial freedom? (248) 577-0960

FUN & TRAVEL $3700.PLUS/MO.
Have a blast! Excellent career opportunity with marketing & training company. We train right individual. Positive attitude & neat appearance. Call (248) 563-5334

GOLF SHOP SALES PERSON
Immediate position for full time sales and customer service. Full/part time. Great Summer hours. Pro shop experience and support services.
In Farmington/Beverly Hills Call Terry: (810) 642-2400

HEATING & COOLING
Unhappy, underpaid & looking for a home? I need 2 strong sales people for an opportunity to make $600-$1500 per week. Great pay package. Call today to the right person. Call Steve: (313) 641-7100

HELP! LOCAL business well aid 6 new representatives during expansion program. Nationally known. The business is exploding. No experience required, will train. Call Gary at 313-722-5248

HOW TO... BECOME A SUCCESSFUL REAL ESTATE AGENT
1. See the vision
2. Plan the future
3. Work the systems
4. Call Real Estate One

Classes are now forming. Ask for Sandy at (248) 358-7111
Real Estate One

IMMEDIATE OPENINGS in Plymouth/Canton area for three serious, career minded individuals capable of participating on a dynamic real estate team. People-oriented organization offers on-the-job training, and an opportunity for above average earnings. Call Neal at (313) 455-6800. (All inquiries held in confidence)

INSIDE SALES
Are you great on the phone? Are you earning less than you're worth? Would you enjoy your evenings and weekends? If you answered YES to these 3 questions — then the answer is Yes! A Positive Network! Join our 10 year old company promoting Adventure Travel. Motivational speakers $300-50K first year potential. Great training & benefits. Call for details! (810) 377-0200

INSIDE SALES ASSISTANT
Expanding Rubber and Plastic company is seeking experienced persons in Customer Service, Data Entry and Project Management areas. Applicants must have good organizational skills and be a team player. Excellent benefits, 401k and profit sharing. Send resume to: Poly Pak Inc., 19660 W. Light Mile Rd., Southfield, MI 48075. FAX 248-358-3905

INSIDE SALES ELECTRONICS
A New based Manufacturer's Representative of OEM electronic products is seeking a high quality individual for an inside Sales position. Experience and education will help in the team to come job, but integrity and degence are most important. The fast paced and challenging. This is an excellent opportunity with a premier Company. Please send your resume to: G. Flahiburg PO Box 505, Novi, MI 48376-0505

INSIDE SALES
Immediate opening for Associate selling growing products to fine hardcare salons. Experience helpful. Send resume to: Jobco Inc., P.O. Box 2587, Southfield, MI 48037-2587

INSIDE SALES PEOPLE
One of Michigan's fastest growing companies is currently seeking professional inside sales representatives; conducting business to business sales. We offer: •GUARANTEED SALARY •RESIDUAL COMMISSIONS •FULL BENEFIT PACKAGE •GREAT WORK ENVIRONMENT. For more information Call: Patrick 313-664-2383

INSIDE SALES REPRESENTATIVE
Road construction supply company in Dearborn seeks Inside Sales Representative. Responsibilities will include handling of internal and external sales orders, customer relations and administrative support. Qualified candidate will have administrative skills including knowledge of word-processing, spreadsheet and database applications. Sales experience and aggressive product knowledge a plus. Please send resume or apply in person at: Edw. C. Levy Co., H.R. Dept/ASRoe797, 8300 Dix Ave., Dearborn, MI 48120 (313) 849-0271 EOE

Century 21
ITS TIME TO DECIDE YOUR FUTURE DIRECTION
SPECIAL PROGRAMS FOR PART-TIME AGENTS
Openings for new & experienced agents. Offices in Livonia, Canton, Ann Arbor, Ypsilanti, Northville, Plymouth, Ann Arbor, Ypsilanti, Northville, Plymouth, Canton, Livonia