EMPLOYMENT

EMPLOYMENT CLASSIFICATIONS CONTINUED

This Classification Continued from Page H12.

512 Help Wanted-Sales

Area Sales

WHAT IF???

You could work for the fastest growing privately held company in America? Would you call this ad to find out more... (248) 583-0522

ARE YOU A TRUE SALES PROFESSIONAL?

Are you articulate, enthusiastic, motivated? Are you ready to earn more and have fun doing it? New year old Auburn Hills based company is seeking career oriented, money motivated professionals to join our team. Great product, generous compensation plan! Call for details.
Yes! A Positive Network
(810) 377-0200

ARE YOU GREAT at retail or telephone sales but tired of working evenings & weekends? Join our growing team and earn up to $70K a year, or a 40 hr. week? Paid training ($10/hr), pre-qualified leads, benefits and more! Call our Auburn Hills office to arrange an interview!
(810) 377-0200

ART SALES
FULL OR PART-TIME
Work from home or Gallery near you. Very high earnings! Training furnished. Sales personality more important than art knowledge.
Orion (810) 258-8090

AUTO SALES
Large Westside GM Dealer looking for hard-working, aggressive sales people, with a strong desire to succeed. Excellent inventory and great working conditions & benefits.
Contact Eric Wheeler
HOLIDAY CHEVROLET
30250 Grand River, Farmington Hills
474-0500

AUTO SALES

Luxury Import Dealer is seeking energetic, hard working individuals to join our sales team. Ideal candidates must possess excellent organizational skills and have good customers relations. Previous auto sales experience preferred. Excellent pay and benefits. Qualified applicants can apply in person at:

Aston Martin Jaguar
SAAB Of Troy
1815 Maplelawn
(Located in the Troy Motor Mall)
Ask for Robert Elder

"AVON" & "AVON OUTLET" Representatives Needed Now! No Inventory Required. Independent Sales Rep 1-800-713-8834

BLUE & WHITE COLLAR
Frustrated? Overworked? Underpaid? On strike? Job at risk? Deserve better? Growing company seeking very few good people. 248 577-0393

512 Help Wanted-Sales

BEVERAGE SALES

Large beverage distributor looking for qualified individuals to sell to restaurants & bars. Must have clean driving record. Previous experience a plus.
Send resume to: Box #2157
Observer & Eccentric Newspapers
36251 Schoolcraft Rd.
Livonia, MI 48150

CHANGE YOUR LIFE!
Start a new career in real estate today.
Call Vicki Ascheri at 248-477-1111
REAL ESTATE ONE
E.O.E.

CHANGE YOUR LIFE!
Start a new career in real estate TODAY with REAL ESTATE ONE.
Find out more by attending a free 1-hour question & answer session.
Thurs., Aug. 21,1997 at 6:00 p.m.
Farmington - 23355 Farmington Rd. (248) 477-1111
Call to reserve your seat today!

CUSTOMER SERVICE REP needed for growing printing co. Some sales, marketing or printing background desired. Salary plus bonus. Leads provided. Call Bill, 313-942-5947 or fax resume to 313-942-0920

FARMERS INSURANCE Group (Insurance sales) is looking for a few good people, who are tired of working for someone else and would like an opportunity to run their own business. If you are interested and your desires lie in this direction, Please contact Bill Cox at (248) 349-0055

512 Help Wanted-Sales

CHEMICAL SALES/ SERVICE

Small entrepreneurial company seeks sharp biology/chemistry grad. Self motivation, ethics & an outgoing personality required. We are an expanding water treatment company that formulates, services & sells specialty chemicals for use in boilers, cooling systems, & waste systems. We offer an outstanding compensation package that includes base salary, benefits & unlimited commission. The growth of our company is dependent upon the quality of our people. If you would like to be part of our team, send your resume & a brief personal letter telling us something about yourself to: Human Resources,
PO Box 700041
Plymouth, MI 48170

DON'T GET A JOB GET A CAREER

The Farmington office of REAL ESTATE ONE is seeking ambitious, career-oriented individuals. Maximize your earnings, work with Michigan's largest real state company. We offer on-the-job training, flexible hours, and unlimited potential. For more information call
Vickie Ascheri, 248-477-1111

DYNAMIC REAL ESTATE COMPANY
is seeking goal-oriented, energetic professionals.
We offer the industry's best training programs and complete marketing and support services.
In Birmingham/Beverly Hills Call Terry: (810) 642-2400
In Bloomfield Hills Call James: (810) 646-1800
In Farmington Hills/W. Bloomfield Call Joan: (810) 737-9000
In Troy Call Ron: (810) 879-3400
COLDWELL BANKER
Schweitzer Real Estate

512 Help Wanted-Sales

FLOOR COVERING SALES

Immediate opening for an aggressive Salesperson. Carpet, wood flooring or vinyl sales experience a plus. Apply in person or fax resume: Innovative Floor Covering, 13250 Newburgh Rd., Livonia, MI 48150
Fax (313) 953-4111

FLORAL SALES help for Redford florist, greeting customers & helping care for flowers. Full or part time. (313) 535-4034

CLEAN OUT The Attic. Clean The Garage. Have A Sale!
Call 313-591-0900

CLASSIFIEDS WORK

512 Help Wanted-Sales

FRONT DESK PERSON

for fine women's store. One evening until 8, no Sundays. Outgoing, competitive person is needed. Benefits include Due Cross + dental, liberal employee discount. Call Heather:
(248) 855-8055
ROZ & SHERM
Maple/Telegraph

FURNITURE SALES

Immediate openings for Furniture Sales Associates. Experience not necessary but desirable. We start high commission w/guaranteed salary & excellent fringe benefits.
Newton Furniture (313) 525-4662

FAX US YOUR AD 313-953-2232

512 Help Wanted-Sales

FURNITURE SALES MANAGER

Salary, bonus, and profit sharing plan as well as retail benefit package for ambitious entrepreneur. Must have at least 2 years furniture experience. All replies confidential. Mr. Wolf, Newton Furniture, 30411 Schoolcraft Rd., Livonia, MI 48150 (313) 525-4662

HOW TO... BECOME A SUCCESSFUL REAL ESTATE AGENT

1. See the vision
2. Plan the future
3. Work the systems
4. Call Real Estate One

Classes are now forming. Ask for Sandy at (248) 356-7111
Real Estate One

IMMEDIATE OPENINGS in Plymouth/Canton area for three serious, career minded individuals capable of participating on a dynamic real estate team. People-oriented organization offers on-the-job training, and an opportunity for above average earnings. Call Neal at (313) 453-6000 (All inquiries held in confidence).

512 Help Wanted-Sales

INDUSTRIAL, COMMERCIAL Products for HVAC equipment includes Turn-Key contracts. Earnings based on experience, education and accomplishments. Could lead to ownership. Please call 810-650-0107 or fax resume 810-650-1965

INSIDE SALES

Are you great on the phone? Are you earning less than you're worth? Would you enjoy your evenings and weekends free? If you answered YES to these 3 questions — then the answer is Yes! A Positive Network! Join our 10 year old company promoting America's top motivational speakers. $30-50K first year potential. Great training & benefits. Call for details
(810) 377-0200

INSIDE SALES/ CUSTOMER SERVICE REPRESENTATIVE

Schenker International, a leading forwarder, is looking for a dynamic individual for an Inside Sales/Customer Service position. Salary range is based on experience. Please send resume to:
SCHENKER INTERNATIONAL
28501 Goddard Rd
Suite 100
Romulus, MI 48174
no phone calls please

LIVONIA JEWELRY- Retail sales full & part-time. Days hours only. Call between 11-6 (313) 522-7250

512 Help Wanted-Sales

INSIDE SALES

Large Mid-West distributor of hydraulic, seals and packings is looking for a candidate with mechanical ability for our Customer Service Department. This person would maintain contact with customers and vendors for quality, pricing and quoting. They would be responsible for the detail of paperwork and computer entry. This person could be considered for an outside sales position when available. Training for our sales force requires 3-5 years company experience with complete knowledge of products, customer base, company policies and systems. Excellent benefit package. Send full resume to:
Box #2158
Observer & Eccentric Newspapers
36251 Schoolcraft Rd
Livonia, MI 48150

We promote a drug-free environment. Substance abuse testing is part of the pre-employment process. EOE

INSURANCE - Producer, Western Oakland County, Independent Agency looking for P & C producers. Excellent compensation & support staff. Fax resume to: (248) 486-7993

LOAN OFFICER
Must be experienced in residential or commercial. Salary + commission. 248-932-3040

512 Help Wanted-Sales

SHERWIN WILLIAMS

INSIDE SALES
Part Time

We will rely on you to service retail and wholesale customers. The qualified candidate will be dependable, responsible and have a demonstrated interest in home decorating and paint products. The ability to work a flexible schedule (24-32 hours per week) is essential; experience in a related field is preferred. To apply - contact:
The Sherwin-Williams Co.
526 N. Perry
Pontiac, MI 48342
(248) 334-2571

JEWELRY SALES
Full time. Highly motivated, outgoing person wanted for retail Jewelry Sales. Must be experienced. Pay commensurate with experience. Full benefits included. (313) 592-8110

NORTHVILLE JEWELER looking for experience sales help. Flexible hours. Please call (248)350-8430

HOME FURNISHING SALES

Michigan's #1 high end furniture retailer is seeking highly motivated individuals for a career in fine furniture sales. We offer:

- Complete training program with guaranteed salary
- Comprehensive benefits package
- Competitive commissions
- Bonus Opportunity
- 401K plan
- Opportunity for personal growth & advancement

Only people with a positive attitude & desire to succeed need apply. Please send resume or contact individuals at locations nearest you.

977 E. 14 Mile Rd.
Troy, MI 48083
Jim Herron
248-585-3300

43606 W. Oaks Drive
Novi, MI 48377
Dave Mazur
248-349-0044

Scott Shuptrine
Fine Furniture Since 1933

GET ALL THE FACTS!

You + Our Free Training Program = A Successful Real Estate Agent

Call Phyllis Goodrich about our ongoing training program that will have "You" assisting sellers and buyers in the Oakland/Western Wayne County area.

Join the successful team at the Weir, Manuel, Snyder and Ranke, Inc. Don't wait - call for your private interview. Contact Phyllis at (810) 851-5500.

WEIR, MANUEL, SNYDER & RANKE REALTORS

Century 21 Town & Country

JOIN #1

CENTURY 21 Town & Country, America's #1 CENTURY 21 Firm, is currently interviewing new and/or experienced full time real estate professionals for their prestigious Birmingham office.

An outstanding compensation program, state of the art technology & computerization, private offices and a career development center are only a few of the professional advantages offered by CENTURY 21 TOWN & COUNTRY.

Call today for a confidential interview!

CENTURY 21 Town & Country
294 E. Brown
Birmingham, MI 48009
Contact Nancy Leavenworth
(810) 642-8100

ACCOUNT EXECUTIVE

Our Livonia office is seeking an account executive to sell advertising for special publications. Must have an Associate's degree or equivalent in advertising or related field, a background in print advertising sales and ability to do layouts and designs. We offer a salary plus commission. Must provide own transportation.

To apply, fax resume to (313) 953-2057 ATTN: Account Executive #97-56

EOE/DFW

Inside Sales REPRESENTATIVE

Observer & Eccentric

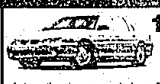
We are seeking two individuals to work in our very busy Livonia newspaper classified advertising department Monday, Thursday and Friday 8:30 - 5:00 p.m. Requires a high school diploma or equivalent, 6 months to 1 year of telephone sales experience, ability to type 40 wpm, good spelling and grammar skills. The person in this position sells advertising, input data, re-solicits advertisers, monitors sales and credit information. Apply in person or send resume to Observer & Eccentric Newspapers, ATTN: Human Resources #97-60, 36251 Schoolcraft, Livonia, MI 48150 or fax resume to (313) 953-2057. EOE/DFW

Observer & Eccentric Newspapers Job Information Hotline (313) 953-2005.

Save A Lot With Bob Jeannotte 2.99%

APR FINANCING FOR UP TO 60 MOS. ON SELECT 1997 MODELS... HURRY!!! OFFER ENDS SOON!

NEW 1997 FIREBIRD TRANS AM LOADED!
Removable T-Tops, Leather
Automatic, air, power windows & locks, ABS brakes, dual air bags, aluminum wheels, 3800 V6, rear defroster, AM/FM stereo, CD, rear spoiler, PASS Key anti theft deterrent, dual sport mirrors, MONSOON 10 speaker premium sound, power antenna, steering wheel radio controls, remote keyless entry. Stock #970759. WAS $26,483
SALE PRICE $22,795* GM OPT II Deduct $1297.90
36 month Smart Lease $219** per mo.

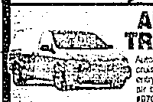


1997 GRAND AM GT 4 DOOR SEDAN
Automatic, air, power windows & locks, V6, cruise, tilt, stereo cassette, sport mirrors, rear deck lid spoiler and more. Stock #970149. DRIVERS ED SPECIAL.
SALE PRICE $14,995* GM OPT II Deduct $908.80
36 month Smart Lease $219** per mo.

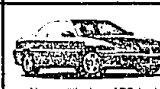
1997 JIMMY 4 DOOR
Vortec 4300 V-8 engine, automatic transmission, air bag, ABS brakes, air conditioning, power windows, locks, seat, mirrors, tilt & cruise, AM/FM cassette stereo, keyless entry & much more! Stock #979443.
SALE PRICE $21,995* GM OPT II Deduct $1273.95
30 month Smart Lease $279** per mo.

1997 SIERRA EXTENDED CAB 4x4 PICKUP

Vortec 5000 V-8 engine, 4 speed automatic trans., dual air bags, ABS brakes, air conditioning, tilt & cruise, AM/FM cassette stereo and much more! Stock #979512.
SALE PRICE $20,995* GM OPT II Deduct $1175.85
36 month Smart Lease $269** per mo.



ALL NEW 1997 TRANS SPORT SE
Automatic, air, V6, AM/FM stereo cassette, cruise, tilt, power windows & locks, keyless entry, anti-lock brakes, seven passenger, dual air bags, tinted glass, rear defroster. Stock #970025.
SALE PRICE $20,985* GM OPT II Deduct $1111.20
36 month Smart Lease $239** per mo.



1997 GRAND AM SE COUPE
Air conditioning, ABS brakes, dual air bags, AM/FM stereo cassette, rear deck spoiler and more. Stock #970362.
SALE PRICE $12,495* GM OPT II Deduct $759.70
36 month Smart Lease $169** per mo.

1997 SIERRA 3500 HD STAKE TRUCK

Vortec 7400 V-8 engine, auto trans., air conditioning, 12' stake body, 40" racks, 40" HD bulkhead, ICC bumper, 15,000 GVWR and much more! Stock #979413.
SALE PRICE $24,995*
Commercial buyer's deduct $900*

1997 SIERRA PICKUP

Vortec 4300 V-8 engine, 4 speed auto. transmission, ABS brakes, dual air bags, air conditioning, AM/FM stereo and much more! Stock #979420.
SALE PRICE $15,995* GM OPT II Deduct $851.25
30 month Smart Lease $199** per mo.

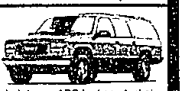
1997 SUNFIRE SE SEDAN
Air conditioning, rear defroster, AM/FM, stereo cassette, dual air bags, anti-lock brakes, sport mirrors, tinted glass, power steering, power brakes, tilt, power door locks, aluminum wheels. Stock #970118. DRIVERS ED SPECIAL.
SALE PRICE $12,995* GM OPT II Deduct $752.50
36 month Smart Lease $209** per mo.

1997 GRAND PRIX SE SEDAN
Automatic transmission, air conditioning, anti-lock brakes, dual air bags, 3800 V6, AM/FM stereo, CD player, power seat, power windows, power locks, cruise, tilt and more. Stock #970157 DEMO.
SALE PRICE $18,795* GM OPT II Deduct $1009.65
36 month Smart Lease $319** per mo.

1997 SONOMA EXTENDED CAB

2.2 liter 4 cylinder engine, 5 speed manual transmission, air bag, ABS brakes, air conditioning, tilt & cruise, aluminum wheels, AM/FM cassette stereo and much more! Stock #976288
SALE PRICE $13,495* GM OPT II Deduct $765.70
36 month Smart Lease $179** per mo.

1997 SUBURBAN 4x4



5700 Vortec V-8 engine, dual air bags, ABS brakes, dual air cond. & heat, running boards, leather interior, trailer package, power windows, locks, mirrors, seat, bucket seats, AM-FM cassette & CD and much more! Stock #979311
SALE PRICE $34,995* GM OPT II Deduct $1934.90

CERTIFIED USED CARS & TRUCKS

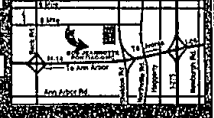
USED CARS

'91 COUGAR XR7 — Loaded White, V6, low miles — $8995
'90 BONNEVILLE — One owner, dark blue, A-1 condition! — $5995
'94 GRAND AM — 4 door, V6, auto, air, white, only — $9995
'94 PONTIAC GRAND PRIX — 2 door Coupe, loaded, CD — Only $10,495
'95 BLAZER 2 DOOR LS — Loaded, 32,000 miles — ONLY $10,995
'95 TRANS SPORT — Gold, 3800, V6, loaded, #3217A — ONLY $10,995
'96 CHEVY BLAZER LS — 4 door, red, 4x4 — $19,995
'94 GRAND AM GT — 4 door, loaded, power moon, hunter green — $9,995
'95 MONTE CARLO Z34 — Red, 32,000 miles — $AVE
'94 BONNEVILLE SSeli — Red, power moon, leather, loaded — ONLY $10,995
'92 DODGE CARAVAN — SE, blue, loaded — $8995
'96 CHEVY LUMINA — 4 door, dark red, auto, air — $11,995
'93 RANGER 4x4 PICKUP — Emerald green V6, loaded, 29,000 miles — $13,995
'91 CAPRICE CLASSIC LTZ — Blue, 350 V8, leather — $9995
'93 MAZDA 626 — Black, leather trim, power moon — ONLY $10,995
'95 OLDS CUTLAS SUPREME SL — 4 door, Black, leather, 25,000 miles — $12,995
'95 BONNEVILLE SLE — Red, gray leather, super sharp — $13,995
'92 DODGE COLT — Two door, Auto, Blue, Special of the Week! — $3995

TRUCKS

FINANCING AVAILABLE • ALL CARS MECHANICALLY INSPECTED • WE BUY CARS

BOB JEANNOTTE PONTIAC-GMC TRUCK



GM ACCELERATED EARNOUTS METHODS 10% Pay-Out Cash Back

GM Employees Option I - Option II
PEP PLAN HEADQUARTERS
Suppliers Welcome

14949 Sheldon Road
(Just North of M-14, Jeffries Fwy.)
Hours: Mon. & Thurs. 9-9
Tues., Wed., Fri. 9-6
TRI COUNTY PONTIAC DEALERS ASSOC.
(313) 453-2500

*Plus tax, title, license. 2.9% financing in lieu of rebates. Rebates included where applicable. **Lease payment based on approved credit on 12,000 miles per year w/1¢ excess mi. for 30 or 36 months. Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end for predetermined price at lease inception. Security deposit equal to first payment plus $25, first month's payment, license, title & taxes due down payment due at inception. Supplier subject to certain restrictions. To get total amount multiply payment by term. Subject to 6% use tax. Requires $1500 down. Commercial buyers must be listed in company name and approved by GMAC.