

With the World's Workers

REVIEW OF PROGRESS THAT IS BEING MADE ALONG ALL LINES OF ENDEAVOR

Don't Rely on Pull

Experience of Mother Who Tried to Get Daughter a Place by Influence.

DIDN'T FIT MANAGER'S IDEA

Sweet, Graceful Beauty Set Aside for Girl Who Had Earned the Private Secretaryship by Long and Hard Work.

The would-be private secretary of a great superintendent of something or other told her daughter that the easiest way to reach the top was to get a "pull."

The daughter smiled at the question.

"I'm quite sure," she said, "an introduction to some one of influence would help a great deal and I think I can manage it, girls."

"Gracie" had a diploma, a winning smile, and no experience whatever, but once let her in where her talents can blaze out in their fullest radiance! Then look out for gracie! She would make them 'sit up and take notice' with her smile. No, not just typewriter letters in a dinky office until something better happened along was not incentive! Although too fat for abilities of her kind.

The social standing of the would-be secretary's daughter enabled her to introduce influential daughter to influential manager, who was a favorite nephew of the powerful superintendent, who needed an excellent private secretary.

If his uncle needed a good private secretary, she was sure that her daughter could more than qualify. She had a sweet temper, an excellent education, remarkable perseverance, and a diploma from a business college.

Daughter rose to the occasion by drawing herself to the full dignity of her five feet. The grand and heroic assertion that she was positive she could "make good" almost shook the equilibrium of the influential man.

They couldn't see the inward squirm with which the influential old, coddled around by coaxing femininity, passed them this sweet and conventional sop.

"Of course, the position is a difficult one, and carried with it some grave responsibilities, but I will surely put a stop to that," said the girl.

In the influential manager, who basked under the winning smile and the doting manners all evening, clung the job for her! Not a bit.

But true to his promise he put in a word, all right. In fact, he put in several words, and, here are the words he put in:

"The idea, most every scheming man, is that it's easy to be a secretary. It's not, it's hard work, but I will work it out for you."

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"Correct you are," said the powerful superintendent, "and right now I've got my eye on a girl who did all the hard correspondence in a shoe factory for ten years, and she will get the job."

"The position has already been filled," was the substance of the note the doting mother received.

"Very well," she thought, "I won't let her do anything beneath a secretarial, and I hope I can marry her off, anyway."

Increasing Use of Asbestos.

The development of the asbestos industry in Canada has led to a notable increase in the industrial applications of that material. It is now used for steam pipes, furnace linings, boiler coverings, building material and electrical insulation. About 30,000 tons of asbestos paper are used yearly for protection from fire. Employed for ceilings, together with wood or metal lathing, it is said to offer a positive barrier to the passage of fire from one door to another. It is used for roofs and light buildings, insulating pipes, sheathing of steel at a high temperature through a bath of cement compound, which appears to enter the grain of the metal, and then applying pure asbestos felt to both sides of the sheet by pressure between hot rollers. The resulting material resists fire, water, gas and sulphur fumes for an indefinite period, while possessing the strength, rigidity and lightness of sheet iron.

It's a good idea for a business companion to have a "pull."

One of the most dangerous things for those who are in the clutches of discouragement is the paralysis of effort often produced by failure.

It is easy to work when we see splendid prospects ahead. When we see that our business is not progressing, it is hard to bring the hammer. Few people are so constituted that they can do their best work in an apparently hopeless cause. But it is hard to work with enthusiasm and courage when everything seems to be going against us, when we can see no light ahead, no encouragement.

The temptation in those trying periods of discouragement is always to give up trying, and to think that perhaps

it would be better to try something else—Orison Swett Marden in Success Magazine.

Be Your Own Boss

This Means You Know Your Own Abilities and Your Own Limitations.

CERTAIN YOU WILL NOT FAIL

Men Who Are Not Slaves Are Those Who Learn the Art of Self-Control and Know How to Manage Themselves.

We seem to be learning anew in these days the world-old lesson of the importance of self-control. It less hurried times, when men gave more thought to the study of themselves, when such philosophers as Marcus Aurelius, Epictetus, or Seneca, were made daily companions of the doting masters all evening, clutching the job for her! Not a bit.

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Girl Makes Fiddles

HUNGARIAN IN NEW YORK IS SKILLED IN ODD TRADE.

Making of One Violin Takes Her Just One Month, Regardless of Her Hours.

There are few women or girl violin makers in the world. One of them lives in New York. She is but twenty years old and is a Hungarian by birth. Referring to her work she says: "I spent most of my time in my father's shop watching him make violins. I used to make little violins for the scraps of wood discarded. I soon developed quite a turn for the work, and when I was twelve years old I built an instrument wholly by myself that was practically perfect. We were then living at The Hague, but when we moved to Budapest, and my father opened a school for violin-making, I began a regular course of instruction. I was first sent to repair broken instruments, and was taught to play in new backs, tops and necks. Then I was taught to make the different F holes. No matter if I work all day and every day I am one month before the instrument is ready.

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