

Watts-Up

Husband-wife team takes on Farmington Founders Festival

BY JOANNE MALLIKER
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What's in a name? Just ask Mike and Sandra Watts of Watts-Up Inc. "We had to get a name. Then one of my buddies called and asked, 'What's up?' - I thought what a great name for a company," said Mike Watts of Plymouth Township.

Watts Up! Inc. - alias Mike and Sandra Watts - was hired to manage the Farmington Area Founders Festival. The couple was given a three-year contract by the newly organized Farmington Area Founders Festival Inc. That means the Farmington-Farmington Hills Chamber of Commerce is getting out of the festival business.

If you recognize their names, there's a reason. Mike and Sandra Watts are known for managing the popular and successful Plymouth International Ice Spectacular, as well as the Smooth Jazz Festival in Southfield, and the Hot Country Jam and the Hoedown in Detroit. They also organized Tod Nugent's 50th birthday party and have a long history of working in the entertainment field, including concerts and special events.

"I'm glad we got into the special events business," Watts said. "People still love entertainment. They want to do things with their families. But entertainment can be cost prohibitive."

Entertaining

The entertainment business is not new to Watts, although he may have sort of stumbled into it as a student at Eastern Michigan University. "I always worked on homecomings and organized fraternity activities," Watts said.

About that same time in the late 1950s, early 1970s, concerts were a big thing on college campuses. Watts worked for the university's student activities program.

"Well, they couldn't do the administrative kind of thing. The concert series was about to go under. They had tickets sold everywhere. So my boss asked if I wanted to take it over," Watts said.

Sure enough. By the third year, Watts was operating a winning effort. "Everything sold out except this new and up and coming act - a guy named Neil Diamond."

Watts' goal even in those days was to give his audience diversity - something for everyone. That's one reason why he booked Duke Ellington.

"Well the university would only give me a standard rate so it was time to move on. A local promoter - Bamboo Productions - offered me a job. Armed with a master's degree in counseling



Jointly, Sandra and Mike Watts have been hired to manage the Founders Festival, beginning this year. They were given a three-year contract by the newly organized Farmington Area Founders Festival Inc. That means the Farmington-Farmington Hills Chamber of Commerce is getting out of the festival business.

and guidance, Watts hesitated taking a promotions job. The hesitation didn't last for long. Bamboo Productions actually got so big it opened the Silverdome in Pontiac with The Who in 1975.

Love and marriage

While he was at EMU, a young woman who worked as secretary to the dean of students - Mike's boss - caught his eye. On Feb. 1 Mike and Sandra went out. On March 1 they were engaged and by Sept. 11 wedding bells were ringing.

As their three sons were coming along, Watts left Bamboo Productions for a few years because a busy schedule of 200 concerts across the country was tough for a growing family.

"So I took a job in South Carolina as a marketing services director. The weather was great, but nothing else was. I

didn't like the life down there. Leaving this area made me realize what we had up here."

Though Sandra always helped Mike in his business, she decided to return to college, got a teaching certificate and became an acting director at the Gibson School for the Gifted in Redford. She left six years ago.

After a short stint with Bamboo Productions on his return to Michigan, Watts later took a job with Olympia Arenas. That was a great experience. Up to that point I had just done rock 'n' roll concerts. I got to bring big-time wrestling to Michigan. College hockey, Beane Street programs and the circus also found a place on Watts' resume.

Like Bamboo Productions, the Olympia Arenas went out. "At the time it was devastating. We had little kids then," Watts said.

Birth of a business

A recommendation will be made to the Awards and Citation Board for a possible lifesaving award, Dwyer said.

He asked to have his estranged wife at the scene so she could watch him die to make a statement, but police refused.

At one point, he bent over and opened a wide gash on his forehead with a razor that is used to cut cardboard boxes.

Police contacted his wife who said he had been drinking heavily since 8:30 p.m.

Beerbower talked to the man and asked him to think about his 3-year-old son. He appeared to be tired and willing to listen but then used the knife to cut at a power line, which had been turned off.

Officers put a ladder near a satellite dish fixture, which police believed the man used to get onto the roof. He finally discarded the knife and came down on the ladder.

EMS treated the man at the scene and then rushed him to Botsford Hospital. He had three cuts on his left forearm, including one 2 1/2 inches long and 1-inch deep.

An emergency room doctor said the man cut two to three tendons that lead to the fingers, but they were not completely severed, police said.

A light bulb went on. Why work for someone else when you can do it yourself? Watts-Up Inc. was born.

Since the birth of their business, Mike and Sandra Watts have become synonymous with entertainment, including festivals of all kinds.

About nine years ago, they got a call from Plymouth city officials. The famed ice festival was dying. "At the time we didn't have a winter event, so we decided to go for it."

"It has turned out to be one of the most rewarding that we work on," Watts said.

So big is the ice festival getting that Sandra Watts has developed an educational component. The American Culinary

Federation now endorses it. "Last year we gave out four gold medals, three went to students," Sandra said.

Methods

If you can't imagine organizing and managing festivals and activities that draw hundreds or thousands of people, don't worry. Mike and Sandra Watts have it down to a science.

They start every morning together working out at a health club, followed by breakfast. "We sit and talk. We kind of just hang out," Sandra said.

Mike Watts says the creativity in organizing these enormous events. "We get to deal with a lot of interesting people. I was never that comfortable putting on a tie

and going to work.

"We enjoy the challenge of seeing if we can do it better. Our goal with the Farmington festival is to bring more and more people to Farmington. We have to make it a destination for people," Mike said.

Connections. That's what Mike and Sandra Watts have developed over the years to help make an enormous event manageable - and fun.

The event is just a culmination of months of work. The event itself is the easy part," Watts said.

Now Mike and Sandra Watts provide giant binders full of their events and festivals. For any media type, the books are heavy, with schedules, phone numbers and photographs - taken with a digital camera.

"I had hired a photographer. But all I was getting was head shots - which I can get free from my agency," Watts said.

"To me, I wanted photographs of the crowds, the singers with the crowd. Now I'm into the digital age with a digital camera."

And the results are breathtaking.

"We try to stay up with technology. We want to keep the events new and fresh. Doing the same event, no matter how good, gets boring for everyone," Watts said.

Career choices

A fun job? You bet. Even for the Watts' three sons: Christopher, Nicholas and Michael - all who attend the University of Michigan.

Mike and Sandra are certain their careers have been fun for the kids. Sure, there were times they didn't get to bed on time. But they sure met plenty of stars.

One of the neat things about this career is that I got to be part of a major concert scene before people figured out how to do it. We kind of invented how to do things as we went along - out of necessity.

"At the time I started - with Traffic, Duke Ellington, Jedro Tull, Rod Stewart, Neil Diamond, Tom Petty and the Heartbreakers and even Garth Brooks - it was a great time in music. And ticket prices were reasonable. There wasn't any cable TV."

In their living room, Sandra and Michael Watts proudly display a framed Journey platinum album - given to them by the band.

"When I go to do a group like the Rolling Stones - yeah, I was excited. But otherwise I was too busy."

Police talk man out of suicide

BY LARRY O'CONNOR
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Farmington Hills police officers talked a man out of committing suicide early in the morning of July 4.

The two-hour ordeal ended when the man threw down the knife he used to cut his arm and came off a gas station roof on 10 Mile Road. The Southfield man, 29, was distraught over his marriage break up and had been drinking, police reports said.

At 2:23 a.m. July 4, police went to the Shell gas station after a 911 call and found a man on the roof with box razor threatening to kill himself.

Police set up a perimeter with Hills EMS technicians nearby. The man continued pacing on top of the roof, saying he would cut his wrists and throat if officers tried to climb up after him.

He said his wife recently filed for a divorce and had a personal protection order against him.

Chief Bill Dwyer commended Lt. Paul Cavan and Officer Wayne Beerbower for their work during ordeal.

"I thought they did an excellent job, in particular officer Beerbower for the amount of time he spent talking to the subject," Dwyer said. "He probably saved this person from death."

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advice for traffic violators is to avoid rewriting history. Judges and magistrates usually have a person's driving or criminal record in front of them. Some still don't listen, though.

"It never fails," McKenzie said. "A person goes before the judge and says they have a squeaky clean driving record, and their driving record is a yardstick long."

CLARIFICATION

Tickets sold at the Farmington Civic Theatre in 1998 and 1994

were 80,000 and 100,000 respectively, not 8,000 and 10,000, as

reported recently in the Farmington Observer.

Dr. Macchella's
AUCTION OF THE FINEST

Friday, July 16th at 6:30 p.m.
Saturday, July 17th at 11:00 a.m.
Sunday, July 18th at Noon

FREE VALET PARKING ALL SALE DATES

Exhibition Hours:

Friday, July 16th	Saturday, July 17th	Sunday, July 18th
10:00 a.m. - 6:00 p.m.	10:00 a.m. - 6:00 p.m.	10:00 a.m. - 6:00 p.m.
6:00 p.m. - 8:00 p.m.	6:00 p.m. - 8:00 p.m.	6:00 p.m. - 8:00 p.m.

Free Parking Wednesday Evening Exhibition

Featuring Part 2 selected items from the estate of George D. Wright of Farmington, MI, including: oriental rug, fine arts, Baker and other furniture, oriental, silver, etc. Also featuring an antique 1964 Ford Mustang, a 1966 Ford Mustang, a 1968 Ford Mustang, a 1969 Ford Mustang, a 1970 Ford Mustang, a 1971 Ford Mustang, a 1972 Ford Mustang, a 1973 Ford Mustang, a 1974 Ford Mustang, a 1975 Ford Mustang, a 1976 Ford Mustang, a 1977 Ford Mustang, a 1978 Ford Mustang, a 1979 Ford Mustang, a 1980 Ford Mustang, a 1981 Ford Mustang, a 1982 Ford Mustang, a 1983 Ford Mustang, a 1984 Ford Mustang, a 1985 Ford Mustang, a 1986 Ford Mustang, a 1987 Ford Mustang, a 1988 Ford Mustang, a 1989 Ford Mustang, a 1990 Ford Mustang, a 1991 Ford Mustang, a 1992 Ford Mustang, a 1993 Ford Mustang, a 1994 Ford Mustang, a 1995 Ford Mustang, a 1996 Ford Mustang, a 1997 Ford Mustang, a 1998 Ford Mustang, a 1999 Ford Mustang, a 2000 Ford Mustang, a 2001 Ford Mustang, a 2002 Ford Mustang, a 2003 Ford Mustang, a 2004 Ford Mustang, a 2005 Ford Mustang, a 2006 Ford Mustang, a 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