

Malls & Mainstreets

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You're sure to find plenty of trendy goods on sale

THE REAL DEAL



CARI WALDMAN

Of all the ways to spend the day after Christmas, shopping is on the top of many, many lists.

And, the question that's probably on everybody's mind is "what's going to be on sale?"

There were many fads and trends this season, so rest assured there will be many items on sale racks and tables the day after Christmas. In many cases, they'll be available in bountiful quantities, too.

Retailers have tired of their fall and winter apparel and already need to make room for spring and cruise merchandise. In fact, spring collections are expected to arrive in stores in January and February.

That's good news for fashion devotees and those of us who passed on expensive trunks, like Pashmina shawls and scarves.

I did a bit of shopping with retailers' space concerns in mind. I also talked with store owners about what they expect to see on sale the day after Christmas.

In general, trendy merchandise and anything shoppers saw in abundance will be readily available at bargain prices following Christmas.

Since just about every retailer stocked up on cashmere apparel and accessories, from boat-neck sweaters to living room throws, shoppers are likely to find a plethora of cashmere goods with slashed price tags. Even cashmere classics—a black turtleneck, colorful twin-set or winter scarf—will likely be available at bargain prices.

Stores also have been teeming with scented goods and aromatherapy products aimed at easing stress, promoting relaxation and living well.

Given the sheer quantity of scented merchandise and the array of choices in the category, fragrant candles and aromatic bath products are sure to be out there at basement prices.

The days after Christmas will likely be an excellent opportunity to snag a deal on a leather jacket, jeans or skirt since designers and retailers offered a plethora of leather apparel this year. Micro-fiber apparel and goods also were abundant, so look for bargains on wallets, bags, purses and boots in the fabric.

Of course, holiday merchandise will also be marked down. Beyond holiday cards, wrapping paper and tree ornaments, look for special occasion sweaters that can be worn in the evening and in the day.

In luxurious fabrics, like cashmere and mohair, with beads, sequins and other shiny details, many special occasion sweaters can be purchased by last-minute planners to pair with dressy bottoms to wear on New Year's Eve. Other evening wear, including those trendy ball skirts, also will likely go down in price after Christmas.

Other merchandise that shoppers will likely see at bargain prices include bead bracelets in vibrant colors, sterling silver jewelry, felted-wool clothing, hooded sweatshirts and sweaters, puffy, quilted-nylon outer wear, especially vests, and just about anything made of fleece.

Also, many retailers began discounting their merchandise before Christmas, so keep in mind that items you saw on sale while shopping for gifts may be available for even less on December 26.

Lilith in downtown Birmingham, for example, began their semi-annual sale the week of Christmas. Among the items discounted by 30 percent were tulle skirts in silver and magenta and cashmere sweaters.

Rear Ends in West Bloomfield also marked down fall apparel prior to Christmas. Items on their sales racks included fur-trimmed sweaters by Erik Stewart, knit tops and sweaters by Buffalo and Easel. At Maxwell, a men's clothing store in downtown Birmingham, designer sportswear by Hugo Boss, Zegna and Zanella, as well as, wool, three-button suits were put on sale before Christmas.

In other words, if you're looking for a bargain, chances are you'll find many, especially on trendy items, overstocked merchandise and goods that went on sale before Christmas. Happy bargain-hunting!

Cari Waldman is a free-lance stylist and writer who lives in West Bloomfield. Please send your style and shopping questions to Cari at OReid@aol.com.

Getting 'tressed' for the millennium

STAFF PHOTO BY JERRY ZOLNITZKY

Hair for the party of the century: Jeremy Lyle, stylist at Bashir Salon in downtown Birmingham, works with Jamie Michalski's hair for the holidays. There's no particular look for women to obtain for New Year's Eve parties, according to Lyle and other area stylists. However, important characteristics to keep in mind are sleek and shiny and hair with texture. Up looks are softened and more natural this year.



There's no particular look, but lots of options

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The dress is certainly a head-turner. And those heels for which you shopped forever certainly give your game a long, lean elegance. Accessories? You've got that down to a fine art.

Looks like you're ready to take on New Year's Eve in high style.

But what about your hair? For the final party of the 20th century, you should settle for nothing less than the perfect coif.

Like fashion, this year's most popular hair styles embrace the past with a nod to the future, so don't be surprised, if you see a retro do or two on the dance floor.

"We're going back to looks I've seen before in my 30 years in this business. Styles are retro, allure and renaissance, but each generation gives it a twist," said H.C. Scott, owner of Scott's Hair Unlimited Salon in Rochester and past president of the Michigan Cosmetologists Association.

In the '60s, "ratting" gave hair volume and height. Now, in the twilight of the '90s, teasing the hair up in back is termed "back-combing." But, instead of



Decorative up-do: Magnetic rhinestones lend elegance to upswept hair styled at Salone Nadwa and Day Spa in Novi.

pasting hair high up, stylists are striving for more of a natural look around the face.

"It's not like a bouffant. You're not going to get big hair," said Lisa Willard, a stylist at Salon International in Plymouth and resident "up-do" specialist. This year's look is either more loose and teased or smooth and slick with very large, interwoven curls, she said. Willard terms the look a "controlled mess," and keeps it elegant, loose and fun.

"In the past years, it's been twists and tiny curls. Thank God they're not doing that again," she said. And, even short hair can be given an "up-style," said Willard.

Jeremy Lyle, a stylist at Bashir Salon in downtown Birmingham, had a different take on short- or hair. Bobs with interior layers and a wind-blown look are popular for the holiday season, he said.

However, there isn't one particular hair look that women should be striving to obtain, whether they have long or short hair, he said. One characteristic of current hair trends is that styles are "more sleek and shiny," he said. "Textures are also very important this year, either with the cut or with styling products," Lyle said.

For straightening hair and making it sleek and shiny, Lyle recommends using a finishing product called



Crystal coif: Holiday hair is easy to style using a jeweled headband from Salone Nadwa and Day Spa in Novi.

Straight by Bumble & Bumble. Buff, a weightless, greaseless pomade by Sebastian, does a good job at creating texture in the hair, said Lyle.

Hair ornamentation, including clips, rhinestones, bobby pins and other accessories, are still popular, especially with the younger crowd. However, Lyle said many of his clients are shying away from these accessories.

The same applies to hair glitter. "Glitter is in, but light glitter," said Scott. "If it's heavier, it looks like dandruff."

At Salone Nadwa in Novi, owner Nadwa Yono uses a simple style to give volume and texture, then pulls hair into a ponytail, rolls it over to one side, and pins it. She often adds a decorative headband or magnetic rhinestones to complete the look. She prefers magnetic to Velcro clips because they stay in place better.

"We had the butterfly clips last year. Now they're out, but accessories are the biggest thing going on. A lot of major designers are using them in shows," Yono said.

What stylists do agree on is suiting your hair style to your clothing. Whether your party plans include an elegant ball or something a little more revved up, the hair style you choose should complement your outfit.

The first thing I ask is 'What are you going to wear?' That has a lot to do with how the hair is put up," said Lyle. For spaghetti straps or bare shoulders, he suggests leaving the hair down to frame the face. With a higher collar, putting up the hair offers balance.

For those with medium or long hair lengths who prefer to do their own New Year's Eve style, Willard suggests using big rollers. Let the hair fall and then pick up strands and pin them, she said. Or, just let the strands hang loose. For the holidays she said, "There's no real set style. It's whatever looks good on you."

ADDED ATTRACTIONS

offers Clinique facials and makeovers for the millennium with assistance from a special company representative, 10 a.m.-6 p.m., Cosmetics & Fragrances department, first floor. To make an appointment, call (248) 614-3387.

SUNDAY, JANUARY 2

PARIS PICKS
Get a new look and learn about make-up trends at Lancome's Paris Picks Trend 2000 make-over event at Saks Fifth Avenue, the Somerset Collection in Troy, through Jan. 8, 10 a.m.-6 p.m., Cosmetics & Fragrances department, first floor. To schedule a

personal appointment, call (248) 643-9000, ext. 466. **FRIDAY, JANUARY 7**

HUDSON'S FIRST FRIDAY
Hudson's presents First Fridays at the DIA, which allows visitors to browse the Detroit Institute of the Arts in the evening and participate in a variety of gallery activities, 4-9 p.m., DIA. **SUNDAY, JANUARY 9**

PRIORITY BRIDAL REGISTRATION
Hudson's stores at the Somerset Collection and Oakland Mall in Troy and Twelve Oaks Mall in Novi hold priority bridal registration events. Brides-to-be are able to register before regular store hours and receive special assistance, 9:30 a.m., Gift Registry department. Reservations are required. Please call or stop by your local Hudson's Gift Registry department.

Retail, style and special store events are listed in this calendar. Please send information to: Malls & Mainstreets, c/o Observer & Eccentric Newspapers, 805 East Maple, Birmingham, MI 48009. Fax: (248) 644-1314. Information must be received by 5 p.m. Monday for publication the following Sunday.

MONDAY, DECEMBER 27
DESIGNER RESALE COLLECTION
Marian's Designer Resale, located in the Ramada Inn on 9 Mile Road near Greenfield in Southfield, presents a special collection of designer and one-of-a-kind evening and after-five apparel for women through Dec. 29, 10 a.m.-6 p.m. For additional information, please call (248) 351-9064.

WEDNESDAY, DECEMBER 29
MILLINNIUM BEAUTY REVEAL
Saks Fifth Avenue, the Somerset Collection in Troy,