

With the World's Workers

REVIEW OF PROGRESS THAT IS BEING
MADE ALONG ALL LINES OF ENDEAVOR

Debt May Be Spur

To the Right Man It Frequently
Acts as a Stimulant to
Good Work.

BY NO MEANS ALWAYS CURSE

Pressing Financial Obligations Have
Sometimes Been the Means of
Enriching the World With
Great Works of
Genius.

To the right man debt is a blessing. It spurs him to bring out the soldier spirit and to make the fight that wins. But to the one who is lacking a sense of financial honor debt is a curse. He doesn't feel the lash of the collector's insistence or the bill with the red ink "Please remit." To the honest soul those things are a blow under which the debt switches, and he makes his resolves that that torture shall not always be his. He doesn't like the idea of getting in debt in the first place, but the penalties of life force it upon him. Then he buckles down to pay the creditors.

Who knows how much of priceless value the world has received because some once obscure genius was harassed by creditors? With his alleged fondness for the cup that cheers and then mokes, would Edgar Allan Poe have found time for the masterpieces which he inspired editors to buy had not the bills pressed upon him? It was something over heavy obligation that inspired Sir Walter Scott to put forth his best endeavors; that made Sam Clemens, at sixty, moisten his hands and feet to his children. Balzac was tormented by debts until he wrote a string of books reaching half way across a large room, and nearly all of them are good.

Nearly all of those to whom the world owes most never got away from their relentless creditors. The lash was applied to their backs and they bowed their heads to the work, that their names might not go down dishonored. To be in debt is not an unusual affliction, but it is no more endurable from the fact that so many are treading the same path.

"O, he doesn't pay his debts!" "O, the real man can't pay an account as he has to as to say he steals. He owes money and doesn't pay it. The world judges that way, making scant allowance for the debtors' desire."

Debt is not disgraceful to the man who has an honest purpose to pay. It is disgraceful to him who contracts it without figuring ahead on the chances of payment. It is well, in the scheme of Providence, that it is hard for the average man to borrow a few dollars without ample security. It is well that money lenders are some- what harsh and persistent. It teaches the proper measure of values. It gives one the necessary education to handle wisely and frugally what he has earned. It makes the pupil study long and hard over the art of increasing the earning capacity.

It is true that those bitter tests cause some men to become disgraced at the world and quit the fight, or else lose their aggressiveness. But such men would never count in the world's development, even though a gold mine were poured in their laps.

The world only knows the workers, the men who emerge from out of the quagmire of debt and misfortune. The child born with a silver spoon in its mouth but lives and dies. Unless it derails some reputation along the way, it is left to the world as a dead weight. The man who goes down with the money it has inherited, its existence might be represented by ciphers. It is rare that it is given to a person who has never known the urgent need of money the gift to create a great thing.

So don't weep too much over the man in debt. He'll win out if the divine force is in him and know it. He'll get it neither case is there consolation for lamentation—Edgar White in Chicago Tribune.

AXIOMS OF LATE R. T. CRANE

Wise Rules by Which the Famous Mil-
lionaire Rose to Great Wealth
and High Position.

Money comes to the man who
learns. If you want to lead you must first
learn.

Learn your business thoroughly and
you can get to the head tests, as
men could fifty years ago.

The only place to learn a business
is in the business.

To make a success today a man
must know a great deal more than in
the old days—therefore begin to learn
early.

The big men in business today are
the poor boys of yesterday. The big
men of tomorrow are to be found
among the poor boys of today.

There is always room for capable
men—big employers can never find
enough of them.

To be poor is no bar—a poor
man can enter the trades, and at twenty-five

have acquired the knowledge on which
to base a fortune.

Lack of college training is no handicap.

Get right into the business and
learn from the bottom up. I don't
know of any man who has made a suc-
cess in any other way.

To develop a perfect organization
a man must have a thorough knowl-
edge of the line he is in. Processes,
of the best machinery, manufacture,
factory locations and construction, raw
material, men, wages, merchandising,
manufacturing costs, improvements,
business growth, panics and other
trade conditions.

Scientific Packing Saves Money.
A lot of money is being saved by
manufacturers and jobbers by sci-
entific packing, writes Irvin Ellis in the
Chicago Tribune. By this is meant the
packing and stowing and miffing up
of shipments to comply with the rail-
way rate schedules and the rulings of the
Interstate Commerce Commission. If
in shipping a commodity a certain
mixture is allowed and others are not,
a higher rate may be charged on the
entire shipment if a single wrong article
is included. According to the man-
agers of several large boxes, expert
traffic men are saving these boxes
more than 10 per cent on their
annual freight bills through descrip-
tion, mixing of shipments, and packing.

Among the men who have the
good places for themselves in the
business of traffic management may be men-
tioned W. D. Hurlbut, Wisconsin Pulp
and Paper company; C. A. Jennings,
American Cotton Oil company; F. B.
Montgomery, International Harvester
company; O. F. Ball, Crane company;
F. T. Bentley, Illinois Steel company;
H. C. Barlow, traffic director Chicago
Association of Commerce; W. M. Hop-
kins, manager Chicago Association of
B. J. McVann, manager, traffic bureau,
Omaha Commercial club; J. C. Lin-
coln, Merchants' Exchange association,
St. Louis; H. G. Wilson, commis-
sioner of traffic bureau, Kansas City Com-
mercial club.

Right Kind of Man

Quality of Dependability One of
the Most Valuable of Busi-
ness Assets.

MATTER TO BE CULTIVATED

Prospective Employer Certain to
Make This More or Less a Re-
quirement in Picking Out a Re-
sultant for Position or Pro-
motion.

There were assembled in New
York city the other day a score or
more of business men, interested in
a great enterprise. They had all
come to discuss the problem of their
undertaking, and had considered one
name, after another, when that of a
comparatively young man was
brought to their attention. When his
name was mentioned, a well known
barrister remarked: "I believe that is
the man we want. When I was president
of the Central National bank he
was employed as a clerk. One day
when I was dining in my office, he
asked me if I would personally loan
him some money, telling me this pur-
pose to which he wished to put it."

"I believe that is the man we want,"
said the man who was president of
the Central National bank he was
employed as a clerk. One day when
I was dining in my office, he asked
me if I would personally loan him
some money, telling me this purpose
to which he wished to put it. I
asked him if he could not get the
money in some other way, and he
replied: "No, sir, I could not, nothing
except his word that he would
pay back the money on a certain day."
He returned, the money as agreed,
and so far as I know he has never
failed to pay back the money he is
the man we want, for he can be de-
pendent on."

"That young man was made the
head of one of the biggest banks in
the country," the man who was president
of the Central National bank, because
he could be depended on. He pos-
sessed the quality of dependability
of making good his word, of deliver-
ing the goods. Every big enterprise
needs this quality, and it is the
quality that is most valuable in its
employees. It does so because it must
depend on them for much of its suc-
cess in business.

Some young men are dependable
because they are naturally so. They
are born that way; others because
they acquire the desirable quality. At
first they may be a little slow, but
they make good, but constant en-
deavor lessens the difficulty of the
task. They learn how, and back up
their knowledge with a will to do it.
The course of time they can be counted
on every time to do what is expected of
them. They become known as de-
pendable men.

If you have not been endowed with
this quality of dependability, what are
you doing? Is acquire it? Are you
constantly making effort to become
reliable and dependable? Do you re-
alize that unless you succeed in ac-
quiring this quality, your place in the
line is jeopardized? Of course de-

FORESIGHT PAID WELL

HOW LONGHEADED FARMER REAPED A SMALL FORTUNE

May Have Been Some Luck in the
Operation but It Was Mainly
Good Business.

A worker cleared \$1,800 in eight
months by getting a good long range
weather prognosticator.
There is a small farm of 160 acres
up at Lake Geneva owned by William
A. Moos. Some of the land is low and
at times is flooded with water. In
dry seasons it produces an immense
quantity of marsh hay salable at a
good cash price.

Last March William Dipple, a Ra-
dine county Englishman, looked ahead
and figured out that the coming sea-
son would be dry and that there
would be a big harvest of grass on
the Moos swamps. Acting on this be-
lief, he offered Moos \$350 spot cash
as rental for the 160 acres for one year.

At this writing Dipple has sold \$500
worth of hay and he has a quantity
worth \$600 in the barn. He had, be-
sides the marsh stuff, a big yield of
timothy, all of which he was able to
harvest without being troubled with
water at any time. Besides the hay
he cleared about \$550 from selling
logs and grain. He also had his liv-
ing for food and family.

A few days ago Moos came along
and told Dipple that he had sold the
farm. Dipple's lease ran until next
March, but Moos offered him \$225 to
move off at once, and Dipple is mov-
ing to town, having become a mil-
lionaire in eight months with \$1,800
cash to the good.

If this farmer has any sure way of
predicting a dry season he keeps it
to himself, but the old timers are con-
vinced that Dipple happened to hit it
so well, for in other years the water
ruined far after crop so that it was
not worth cutting. Some of the hay
was sold as high as \$25 a ton, and
the best price for the marsh grade
was \$14.

dependability means that you must be
enterprising, energetic, persistent and
diligent as well as reliable. Indeed,
dependability is a sum total of all
these qualities, and it makes for suc-
cess. If you want success in life, be-
come dependable, for dependability is
today the one quality sought by cor-
porations and business firms in men
to conduct their affairs. Dependability
is what makes the world go round.

Health Essential to Workers.
Practical men and philosophers,
workers in every sphere, are pretty
generally agreed that health is one of
the prime essentials to effectiveness.

Schopenhauer, who discusses human
happiness, says for the reason that
the lives of most men fall short of
even a poor ideal for any other, say
that a healthy body is happiness. It
is an old saying, "Health outweighs all
other blessings so much that no one really
says that a healthy body is happiness."
It is an old saying, "Health outweighs all
other blessings so much that no one really
says that a healthy body is happiness."

And again, this philosopher says:
"Nine-tenths of our happiness depends
upon health alone. With health every-
thing is a source of pleasure; without
it, nothing else, whatever it may be,
is enjoyable; even the other personal
blessings—a great mind, a happy tem-
perament, a degraded and degraded
for want of it. So it is really with
good reason that when two people
meet, the first thing they do is to in-
quire after each other's health, and to
express the hope that it is good; for
good health is by far the most impor-
tant element in human happiness. It
follows from all this that the greatest
foolishness is to sacrifice health for any
other thing. Health is the basis of all
good, and, indeed, every great great
pleasure should be postponed to it."

Others who have studied the world
as earnestly as Schopenhauer have
said these same things. We all say
them when we are ill, but straightway
forget them when we are reasonably
well.

Things to Do, Profit by Mistakes.
Ninety per cent of the mistakes were
given to about 5 per cent of the peo-
ple. As 95 per cent of the people
go through life with only their share
of common sense, 5 per cent of the
things, it is not to be wondered at
that success is achieved by the con-
tinuous overcoming of mistakes—A
Booster.

Costly Weapon of War.
It costs about \$5,000 to build one of
the United States ship's newest bat-
tle ships. They are fitted with turbo-
motors and have a range of about
three miles.

GLUE TO BUDDHISM

Professor Starr Piles Into Se-
cret of Idol.

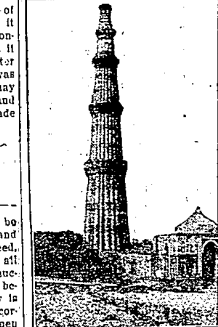
Similarity of Works Found in Oriental
Temple, With Monuments of Cen-
tral America Is Evidence Re-
ligion Existed in America.

Chicago.—After 1200 years of cross-
fertilized meditation in a hidden tem-
ple of Korea, something exciting has
happened to the giant stone Buddha
of Kyong Ju. The idol has been mea-
sured, poked in its sacred ribs, and
made the center of a new theory. Pro-
f. Frederick Starr, the University
of Chicago anthropologist, who re-
turned recently from a trip of oriental
exploration.

In the seated Buddha, which has
stared at the eastern sea in compar-
ative neglect for many centuries, Pro-
fessor Starr believes he has found the
masterpiece of an ancient fully de-
veloped Korean art, the prototype of the
famous bronze Japanese Buddhas of
Nara and Kamakura, and traces of
sculpture and architecture analogous
to that of Yucatan and Central Amer-
ica.

The similarity of the works of art
found in the temple with the Buddha
to the monuments of Central America
and Mexico is declared by Professor
Starr to be striking. He will make a
careful comparison of the date he has
collected in the widely remote places,
and he believes his evidence will be
the strongest yet produced to prove
that Buddhism formerly existed on
the American continent.

The Chicago scientist asserted that
the examination of the idol was one
of the most impressive of his experi-
ences in the Orient. The Buddha is
ten feet in height, and sits in a semi-
subterranean temple twenty feet in
diameter, surrounded by fifteen slabs
of stone, each bearing a sculptured
figure. The temple covers a high hill
fifteen miles from Kyong Ju, the na-
tional capital of Silla, one of the three
ancient Korean nations, on the east-
ern side of the southern half of the
Korean peninsula. The only living



Buddhist Tower.

neighbor of the statue is a solitary
monk who inhabits the deserted Bud-
dhist monastery of Suk Kook Am near-
by.

Professor Starr and his companion
in all his travels, Manuel Gonzalez,
left the United States August 29, sailing
from Seattle on the same vessel with
Admiral Togo.

"Japan's problem is to make the
Koreans realize that their interests
are those of Japan," said Professor
Starr. The Japanese administration
is one of utter dissatisfaction. The
Koreans have a better government
and better facilities of every sort than
ever before, but the situation still is
most difficult.

"The Japanese and Koreans are
more closely related than the Koreans
and Chinese, yet geographically and
culturally the Koreans have been pro-
foundly affected by the Chinese since
1200 years ago. The Buddha in the
temple near Kyong Ju is a part of this
beautiful flower of development where
now all is squalor and weakness."

Shared Food With Birds.
Kansas City, Mo.—In front of the
Hotel Baltimore a newsworthy shaver
the other morning. One hand was
busy making frequent trips to his
mouth with a large "hamburger"
from which he was taking hungry
sized bites.

"Poor little rat. He must be near-
ly frozen," a traveling man remarked
as he sat in a large leather chair
looking out upon the snow and ice.
Just then some snow birds lighted
a few feet away. They hopped about
as if half frozen. The newsworthy
toasted them a piece of his sandwich.
They pecked at it eagerly. Then he
tossed the remainder down and
watched the birds peck at it so
eagerly.

No. The traveling man didn't go
out and give the newsworthy a dollar
or buy him a new overcoat. He lighted
another cigar.

"I'd like to do something for that
rat," he remarked. "But it's just
too cold to move."

Anger Causes Sugar Blood.
Baltimore, Md.—Anger, according to
Dr. W. B. Cannon of Harvard, causes
more sugar in the blood than any other
emotion. He said, explained, the great de-
mand of the muscles for sweets.

NOT ALTOGETHER HIS FAULT

Verdict Brought In by Jury Certainly
Was Not Flattering to the
Accused.

A Wheeling (W. Va.) lawyer says
that he has heard many queer ver-
dicts in his time, but the quaintest of
these was that brought in not long
ago by a jury of mountaineers in a
sparsely settled part of that state.

This was the first case for the ma-
jority of the jury, and they sat for
hours arguing and disputing over it in
the little room at the foot of the
court room. At last they struggled
back to their places, and the foreman,
a lean, gaunt fellow, with a superlatively
solemn expression, voiced the
general opinion:

"I don't think that he done it,
I for we allow he want't there, but
we think he would have done it if
he'd had the chance."—Harper's Mag-
azine.

BIG DIFFERENCE.



First Passenger (in street car)—
I wish you'd get off at the next corner.
Second Passenger—Off the car?
First Passenger—No, off my foot.

Old Wish in New Words.

Mr. D. P. Seerley of Chicago is an
art connoisseur, but sometimes he is
naïve himself to be taken away from
pictures and sculptures, and led into a
concert hall. He had yielded to this
one afternoon when the friend beside
him noticed that he looked bored,
weary, and was not to say exhausted
and disgusted.

"What's the matter?" he asked Seer-
ley, to which question Seerley replied
with a prolonged yawn.

"It's true," admitted the friend,
"that that picture play is missing
some of the notes and—"

"I wish," cut in Seerley, "he had
missed 'em all!"—The Twentieth-Century
Popular Magazine.

BABY'S HAIR ALL CAME OUT

"When my first baby was six months
old he broke out on his head with little
bumps. They would dry up and leave
a scale. Then it would break out
again and it spread all over his head.
All the hair came out and his head
was scaly all over. Then his face
broke out all over in red bumps and
it kept spreading until it was on his
hands and arms. I bought several
boxes of ointment, gave him blood
medicine, and had two doctors to treat
him, but he got worse all the time.

He had it about six months when a
friend told me about Cuticura. I sent
and got a bottle of Cuticura Resolvent,
a cake of Cuticura Soap and a box of
Cuticura Ointment. In three days
after using them he began to im-
prove. He began to take long naps
and to stop scratching his head. After
taking two bottles of Resolvent, two
boxes of Ointment and three cakes of
Soap he was sound and well, and never
had any breaking out of any kind. His
hair came out in little curls all over
his head. I don't think anything else
would have cured him except Cuti-
cura."

"I have bought Cuticura Ointment
and Cuticura Soap several times since
to use for cuts and sores and have
never known them to fail to cure what
I put them on. Cuticura Soap is the
best that I have ever used for toilet
purposes." (Signed) Mrs. F. E. Har-
mon, R. F. D. 2, Aloha, Tenn., Feb.
10, 1910. Although Cuticura Soap and
Ointment are sold everywhere, a sam-
ple of each, with 32-page book, will
be mailed free on application to "Cuti-
cura," Dept. L, Boston.

Didn't Think Much of Fred.
Louis.—They tell me she will get a
million from the newsworthy. The
newsworthy—Well, it's worth it.—Chi-
cago Daily News.

If there is a skeleton in your closet,
lock the door and lose the key.

A Poor Weak Woman

As she is termed, will endure bravely and patiently
the agonies which a strong man would give very under.
The fact is women are more patient than they ought
to be under such troubles.

Every woman ought to know that she may obtain
the most experienced medical advice free of charge
and in absolute confidence and privacy by writing to
the World's Dispensary Medical Association, R. V.
Pierce, M. D., President, Buffalo, N. Y. Dr. Pierce
has been chief consulting physician of the Invalids'
Hotel and Surgical Institute, of Buffalo, N. Y., for
many years and has been practicing a wider and
deeper treatment of women's diseases than any other physician in this country.
His medicines are world-famous for their astonishing effect.

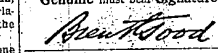
The most perfect remedy ever devised for weak and de-
bilitated women is Dr. Pierce's Favorite Prescription.
IT MAKES WEAK WOMEN STRONG.
SICK WOMEN WELL.
The many and varied symptoms of women's peculiar ailments are fully set
forth in Plain English in the People's Medical Advisor (1008 pages), a new-
ly revised and up-to-date edition of which, cloth-bound, will be mailed free for
receipt of 31 one-cent stamps to pay cost of mailing only. Address as above.

Make the Liver Do its Duty

Nine times in ten when the liver is
right the stomach and bowels are right.
CARTER'S LITTLE
LIVER PILLS
gently but firmly com-
pel a lazy liver to
do its duty.

Cures Con-
stipation, In-
digestion, Sick-
Headache,
and Distress After Eating.

SMALL PILL, SMALL DOSE, SMALL PRICE.
Genuine must bear Signature



44 Bu. to the Acre

It is a heavy yield, but that's what John Kennedy of
Hemlock, Alaska, Western Canada, has made from
160 acres of heavy wheat in 1910. Reports
from other districts in the Northwest show that
the yield of wheat is everywhere a record. The
fact is that the weather was just what was
needed to make the wheat grow. The yield of
wheat is everywhere a record. The fact is that
the weather was just what was needed to make
the wheat grow. The yield of wheat is every-
where a record. The fact is that the weather
was just what was needed to make the wheat
grow. The yield of wheat is everywhere a
record. The fact is that the weather was just
what was needed to make the wheat grow.



The Silver Cup
at the recent Pacific
Fair was won by the
Hemlock, Alaska, Western Canada, wheat
growers. The yield of wheat was a record.
The fact is that the weather was just what
was needed to make the wheat grow. The
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where a record. The fact is that the weather
was just what was needed to make the wheat
grow.

Stop That Backache

WITH THE NEW REMEDY
**DR. DERBY'S
KIDNEY PILLS**

25 and 50 Cents
Ask your druggist for free sample

The Derby Medicine Co.
EATON RAPIDS, MICHIGAN

Brown's Bronchial Troches
Relieve Throat Troubles and Coughs. No other
cure. John J. Brown & Co., Boston, U.S.A.

Women Must Have

help at times, if they would avoid
headaches, backaches, lassitude,
extreme nervousness. The really
superior remedy for women—
known the world over and tested
through three generations—is

**BEECHAM'S
PILLS**

Sold everywhere. In boxes 10c, 25c.

SWAMP-ROOT. Is not recommended for
everything but if you have
kidney, liver or bladder
trouble it will be found
just the remedy you need. At drug-
gists fifty cent and dollar size. You may have
a sample bottle of this wonderful new dis-
covery, sent free, on your package, telling
Address, Dr. Kilmer & Co., Binghamton, N. Y.

Parrot Eye Salve
PARKER'S
HAIR BALM
is a valuable
preparation for
the hair. It is
sold everywhere.
At 10c and 25c.

THOMPSON'S
EYE WATER
JOHN L. THOMPSON & CO., TRIN. N. Y.

Oats
Twenty odd years ago, Salter's
Wheat Flour was a staple
of \$2.00 offered by the
American Association of
heaviest yielding oats.

Our new Salter's
Oats have been
tested and found
to be the best
for all kinds of
baking. They are
sold everywhere.
At 10c and 25c.

For 10c Salter's
Wheat Flour
is a valuable
preparation for
the hair. It is
sold everywhere.
At 10c and 25c.

JOHN L. SALTER & CO., 4500, 4510, 4520, 4530, 4540, 4550, 4560, 4570, 4580, 4590, 4600, 4610, 4620, 4630, 4640, 4650, 4660, 4670, 4680, 4690, 4700, 4710, 4720, 4730, 4740, 4750, 4760, 4770, 4780, 4790, 4800, 4810, 4820, 4830, 4840, 4850, 4860, 4870, 4880, 4890, 4900, 4910, 4920, 4930, 4940, 4950, 4960, 4970, 4980, 4990, 5000, 5010, 5020, 5030, 5040, 5050, 5060, 5070, 5080, 5090, 5100, 5110, 5120, 5130, 5140, 5150, 5160, 5170, 5180, 5190, 5200, 5210, 5220, 5230, 5240, 5250, 5260, 5270, 5280, 5290, 5300, 5310, 5320, 5330, 5340, 5350, 5360, 5370, 5380, 5390, 5400, 5410, 5420, 5430, 5440, 5450, 5460, 5470, 5480, 5490, 5500, 5510, 5520, 5530, 5540, 5550, 5560, 5570, 5580, 5590, 5600, 5610, 5620, 5630, 5640, 5650, 5660, 5670, 5680, 5690, 5700, 5710, 5720, 5730, 5740, 5750, 5760, 5770, 5780, 5790, 5800, 5810, 5820, 5830, 5840, 5850, 5860, 5870, 5880, 5890, 5900, 5910, 5920, 5930, 5940, 5950, 5960, 5970, 5980, 5990, 6000, 6010, 6020, 6030, 6040, 6050, 6060, 6070, 6080, 6090, 6100, 6110, 6120, 6130, 6140, 6150, 6160, 6170, 6180, 6190, 6200, 6210, 6220, 6230, 6240, 6250, 6260, 6270, 6280, 6290, 6300, 6310, 6320, 6330, 6340, 6350, 6360, 6370, 6380, 6390, 6400, 6410, 6420, 6430, 6440, 6450, 6460, 6470, 6480, 6490, 6500, 6510, 6520, 6530, 6540, 6550, 6560, 6570, 6580, 6590, 6600, 6610, 6620, 6630, 6640, 6650, 6660, 6670, 6680, 6690, 6700, 6710, 6720, 6730, 6740, 6750, 6760, 6770, 6780, 6790, 6800, 6810, 6820, 6830, 6840, 6850, 6860, 6870, 6880, 6890, 6900, 6910, 6920, 6930, 6940, 6950, 6960, 6970, 6980, 6990, 7000, 7010, 7020, 7030, 7040, 7050, 706