With the World's Workers

REVIEW & PROGRESS THAT IS BEING MADE ALONG ALL LINES & ENDEAVOR

You Do.

Good will is one of the most mysterious and at the same timel one of the most valuable factors in the business world. The law recognizes its tangible existence. Individual business men, frams, and calculations, and the same men, frams, and calculations, yet its exact nature cannot be determined. Despite all south reasoning, of advertising, experts and accountants, good will its still the fourth dimension of business. It is there, but the difficulty lies in making another see it where you see it and in making him see it as large as you see it. How many business men have any good will that [could be sold for eash? Proportionately, few. Every man is positive he has some until he [trest to exchange it for each. Then the majority discover to their regret that majority discover to their regret into the second of the same points where the second in the second of the sec

to exchange it for each. Then the majority discover to their negret that they have much les than they dreamed.

The man who runs the little cigar store, as well as the women who devotes herself to the small candy shop, and the small grocer—all nourish this eaving dream. All believe they, have some negotable good will. They have some negotable good will. They have some negotable good will a service at less than they do theirs.

Nor is it the small retailer alone who is thus ridely awakened from his dream. Recently the proprietor for a bog retail store, where all classes of goods are sold, suffered the same abock. He had an excellent location, he has been a heavy advertiser, but he paid his bills in four or five months. Cohequently he paid more for stock than his competitors did nontheapth of the suffered of the same than the could not be placed classywhere, and the public treed of his goods. In abort, the good will bought and paid for a location and advertising foundered and sank on a sea of ill favored goods. He shad te chose the sound paid for a location and advertising foundered and sank on a sea of ill favored goods. He shad te chose the sound and advertising foundered and sank on a sea of ill favored goods. He shad to choose Others Endanger Life and back. He had an excellent location, be has been in heavy advertiser, but he paid his bills in four or favo months. Consequently be paid more involved that he competitions of distinguished and such as that could not be iplaced else, where, and the public tired of his goods. In short, the good will bought and paid for in location and advertise ling foundered and sank on a sen of ill favored goods. He had to choose between selling out at title eract can be transferred, but the proper to which than be transferred, and while the proper to which than be transferred, the point raping contingencies; upon the public favor of each individual bushiess, and upon numberless other factors whose vital value may change with the moon, such as larde marks, trade names, advertising, merits of goods, location, patents, etc. The valued nor goods will depend upon the profits of any business I to determine its value was related to the short cut in the short cut in the short cut the location of goods will depend upon the profits of any business I to determine its value was related marks, trade names, advertising, merits of goods, location, patents, etc. The valuation of goods will depend upon the profits of any business I to determine its value was related by a leading newspaper comment, and the short cut in the short cut that the short cut is not the short cut in the short cu

IS BASED ON KNOWLEDGE

Success in Business Depends on Knowing Things and Knowing Them Thoroughly.

Knowing things is an execting business, or one would better say that knowing things is a wasteful, discouraging business. Some fore per can hair knowing though the say that the word to be contained to the couraging business. Some fore per can hair knowing the can hair knowing can per can hair knowing can got on well while they are learning, but the amount of the continuously slovenly work in the world teatiles to the fact that this is not true of a great number of people—they have no great number of pe

Good Will As Asset

Une of the Most Mysterious and Valuable Factors in Busings World.

Wall businesses with a professional practice, on the analysis of the Most Mysterious and the state of the Mysterious and the state of the Mysterious and the state of the Mysterious and the Mysterious and the state of the Mysterious and the Mysterious and the state of the Mysterious and the Mysterious an

Taking Short Cuts

Some Can Be Taken With Safety,
Others Endanger Life and
Fortune.

Some Can Be Taken With Safety,
the short cut to fortune by specularly
to so down to financial ruin. Many a man
has undertaken
to be short cut to fortune a property to so
down to financial ruin. Many a man
has undertaken

and lawyerh, and raifread office men value; but it will never be worn not business men, not commended and preachers and business men, not commended and preachers and business men, not commended and present men, not commen

RED CLOVER IS CORNERSTONE OF AGRICULTURE IN SECTIONS

stitutes From One-Eighth to One-Third of Total Area of Cultivated Lands on Most Successful Farms is Central, Eastern and Western States— Utilized as Hay and Pasture.



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wonan and held in strict confidence.

WORLD'S YIELD

OF INDIAN CORN

Steady Spread and Development of the Grop Han Been Agricultural Marvel of the Agr.

The steady spread and development of the Grop Han Been Agrito Indian maize into a world crop has been the agricultural marvel of our agr. The corn of the Bible, the corn of Great British, is our wheat, not our seem to know and bless the generous of Great British, is our wheat, not our wastern heads of the Say Wone constitute the world has come to know and bless the generous of Great British, is our wheat, not our willing crop. But all the world has come to know and bless the generous of Great British, is our wheat, not our willing crop. But all the world has come to know and bless the generous of the Say Wone constitute the world has come to know and the grade. The world has come to know and the grade in southern and souther state of the British India, French Indo-China and the Philippine crop amounted to 14,78,346 bushels. The common of Great British India, French Indo-China and the Philippine crop amounted to 14,78,346 bushels. The common of Great British India, French Indo-China and the Philippine crop amounted to 14,78,346 bushels. The common of Great British India, Indi

are given full opportunity to dictate the choice you make.

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WIFE'S HEALTH RESTORED

Hushand Declared Lydia E.
Pinkham's Vegetable
Compound Would Restore Her Health,
And If Did

Anid It Did.

Ashland, Ky.—"Four years ago I seemed to have everything the matter with me. I had femiliar the seemed to have everything the matter with me. I had femiliar the seemed to have been did not be and was so had off I could hardly rest with all the period of medicine but nothing did any good until I tried your wonderful remedy, Lydia E. Pinkham's Vegetable Compound. My husband said it would restore my health and it has." Mrs. MAX WYATT, Ashland, Ky.
There are probably hundreds of thousands of women in the United States who have been benefitted by those of round and herbs over thirty years ago by a woman to relieve woman's suffering.

Read What Another W orman says:

Read What Another Woman says:

Read What Another Woman says:
Camden, N. J.—'I had female trouble and a serious displacement and was
tried and discouraged and unables do my
work. My doctors told ms L myer could
be cured without an operation, but
thanks to Lydia E. Pinkham's Vegetable
Compound I am cured of the faffiction
and have recommended it to more than
one firm of the discourage of the compound are
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with the late of the discourage of the compound are used of the discourage of the compound are used to the compound of the compound to the compound to the compound to the compound the compound to the compo

—Mrs. ELLA JOHNSTON, 324 VING S.L.
If you want special advice write to
Lydia E: Finkham Medicine Co. (confidential) Lynn, Mass. Your letter will
be opened, read and answered by a
woman and held in strict confidence.

ECONOMICAL SOUL WAS THIS

Bables at Half Price.
Little Beesle and be'r mamma were
doing the sights of the town. Soon
they came to a show where a ticket
amounced "Children half price."
"Oh, do let us go in, mammy," said
the little one, "and buy a baby, now
they're so cheap!"

s and Brawn Always Have Mar-ket Value—Every Boy Has His Chance.

"Naw," said Jimsey, as he rolled a cigarette, "I shi't doin nothin' toute there's nothin worth doin in the life is old town. Nothin' that have the old town worth and taught Jimsey, saylos: "Ilmsey, there is just one saylos: "Ilmsey, there is just one is offer visto back for it—life is offer visto back for it—

keing nun_newn nwars gare a market value.

"You have had a chance, Jimsor, as every boy in town has had his chance. There has been a good graded and high school bere in the little old town. Jimsor, since before you were horn. There are, men now, who her doctors and lawyers, and railroad office men and preachers and rich affarbars and preachers and rich farbars and preachers and rich affarbars and preachers and rich affarbars and preachers and rich affarbars and preachers.

FORGET FISHING AND STUDY
HARD, BOYS ARE ADVISED.
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HARD, BOYS ARE ADVISED.
HISTORY AND HARD STORM TO SEE A COULT IT IS BAD—
Highty bad. Get out of it. After the old folks die you will have to get out

The Value of Good Manners.

Manners must adorn knowledge and
month its way through the world.

Like a great rough diamond, it may
do very well in a closet by way of
curlostly, and also for its intrinsic
value; but it will neare be worn nor
shine if it is not polished.

old folks die you will have to sat out loto a cold and unsympathetic world and be a haver of wood or a drawer of water.

"Come out-of it, limsey, lad. Forget that the builheads are biting, that the cropples ries to the book down by the viter bridge. Forget it, and lasty in school. Go, through school, get a job, bold it down, save part of your money and, in the language "of; the poet—the only poet you can understand: 'Save up your money; and you'll always have the rocks." "Thronto (Kan.) Republican.