Gubernatorial forum canceled

The gubernatorial forum scheduled for Wednesday, July 10, at the Orchard Ridge Campus of Oakland Community College has been canceled.

The co-hosts of the forum, Oakland Community College; the League of Women Voters; the Observer & Eccentric Newspapers; and the East Michigan Environmental Action Council (EMEAC) were notified that the three Democratic candidates and the two Republican candidates were unable to make a final commitment based on philosophical and/or calendar conflicts.

The co-sponsors will plan to host a forum in October for the U.S. Senate race.

INKWELL

JR. AMERICAN CITIZENS CONTEST

Classes at Lanigan Elementary School participated in the Junior American Citizens contests sponsored by the Daughters of the American Revolution. The contest theme for this year was America–Born on the Fourth of July with categories including artwork, creative writing, community service and special projects. The following entries received national awards:

First Place: Mrs. Irvin's 2nd grade class – banner

First Place: Eddie Livingston, fourth grade – poster

Third Place: Edon Nicaj, second grade – poster

Outstanding History Students

HISTORY BUFFS

Daughters of the American Revolution – Three Flags Chapter, recently honored outstanding American History students Christian Tobe of Farmington High School and Jennifer Barrick of Harrison High School. Faculty members selected the recipients who received silver medals and certificates of achievement.

STATE ESSAY WINNER

Tony DeVito, a student at Power Middle School, was one of the top ten winners in the statewide America & Me Essay Contest. DeVito's essay, based on the topic *Why I Am Grateful to America's Veterans*, earned 8th place in the state out of nearly 5,000 essays submitted by students from 500 Michigan schools. He is the son of Daniel and Darcie DeVito of Northville.

EXPLORES CAREER IN MEDICINE

Wendy Bakken of Farmington was recently accepted to participate in the National Youth Leadership Forum on Medicine, taking place July 7–16 in Boston. NYLF/MED is a career development program for high school students who demonstrate academic excellence, leadership potential and an interest in medicine.

RECREATION NEWS

For more information on the following events call the Recreation Division at (248) 473-1800.

SUMMER FUN CENTERS

This year's Summer Fun Centers take place 9-11:45 a.m. and 12:30 p.m.-3:30 p.m. Monday-Friday at several locations now through Aug. 2. Activities include arts and crafts, group games, sports, contests and more. Summer Fun Centers are free for kids ages 6-12 with registration taking place at Fun Center locations.

SAFETY TOWN

The Recreation Division is now taking registration for the Safety Town program. The Safety Town program is designed for ages 4-6 and consists of two week sessions (morning or afternoon) that teach several safety aspects to kids.

MUD OLYMPICS

Here's your chance to play in the mud and not get yelled at. Join the City of Farmington Hills Special Services noon-2:30 p.m. Saturday, Aug. 3, at Heritage Park for a day of messy fun that will begin with lunch and end in a big muddy mess. Everyone is welcome from ages 6-99. Sign up with your team of five, or get assigned to a team. Please wear clothes that can get dirty and bring a change of clothes. The cost is $10 per person ($15 non-resident

MEN'S SOFTBALL TOURNAMENT

Founders Softball Tournament will be held Friday, July 20 and 21 at Founders Sports Park in Farmington Hills. The cost is $160 per team. Registration deadline is Friday, July 12.

John Daly

Ex-resident publishes business book

New York publisher, John Wiley and Sons Inc. has recently released a book, *Pricing for Profitability: Activity-Based Pricing for Competitive Advantage* by Chelsea management consultant and former Farmington Hills resident John L. Daly.

While most other pricing books concentrates on maximizing revenues, Daly observes that "Revenue does not equal profit. Profit equals Revenue minus expenses".

While sales personnel control pricing in many organizations, Daly advocates a balanced approach where engineering, cost accounting, business strategy, economics, sales and marketing are all involved in setting pricing policy.

Daly is a former manufacturing company Chief Financial Officer, spending the longest part of his career with Edgewood Tool & Manufacturing Company, an auto supplier that was one of the centerpieces of the automotive supplier roll-up that became Tower Automotive.

Prior to that, Daly spent five years with the management consulting practices of two large CPA firms. His credentials include a CPA, CMA (Certified Management Accountant) and an MBA from the University of Michigan. He has an undergraduate degree from Denison University in Granville, Ohio.

Daly's management consulting firm, Executive Education Inc. helps companies develop profitable pricing strategies and solve other financial management problems.

Executive Education also develops continuing professional education seminars for professional associations. The firm's pricing seminar will be available through the Michigan Association of CPAs in June at locations in Traverse City and Livonia.

The Dalys lived in Farmington Hills for 13 years. John's wife Nancy was active with the Farmington Community Chorus and their sons, James, 16, and Joe, 13, attended Lanigan Elementary School where they were involved in scouting.

Pricing for Profitability is available directly from the publisher at www.wiley.com or from any of the major on-line booksellers.

OPEN THURSDAY, JULY 4 FROM 10:00 AM TO 6:00 PM

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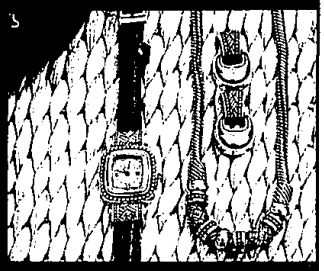

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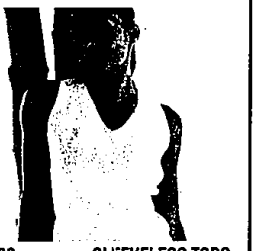

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