

**HIRE A GREAT
AGENT AND THE
#1 CENTURY 21
FIRM IN
AMERICA**

SANDY NORMAN THE \$20,000,000 MAN



CENTURY 21 TOWN & COUNTRY
294 E. BROWN
BIRMINGHAM, MI 48009



MAGNIFICENT ENGLISH TUDOR IN CHESTNUT RUN. Fabulously landscaped home on a 3/4 acre cul-de-sac in Bloomfield Hills. This home features 4 bedrooms, 4.5 baths, 4,500 sq. ft., 4 car garage, huge master bedroom suite, white & ivory WPC's plus a FP. Living room is highlighted by a vaulted ceiling, marble fireplace and custom wood mantle, while the family room features a cathedral ceiling with a skylight and soaring fieldstone FP. 2 sets of French doors lead to a lounge overlooking the pool area. Finished without LL leads to spectacular indoor pool setting which adds an additional 4,000 sq. ft. of living area. \$1,454,900. Ask for Sandy Norman 248-901-0203



COUNTRY FRENCH TUDOR. Four bedrooms, 3 1/2 baths, 3,700 square feet, three car garage, living room & family room w/fireplaces, library w/alcove door entry, patio access off family room. Master suite w/whirlpool, large bath suite w/whirlpool & closet. Finished lower level just completed, large rec room w/bat & refrigerator, 5th bedroom, exercise w/whirlpool full bath. West Bloomfield schools. \$488,900. Ask for Sandy Norman 248-901-0203



NEWER TROY RANCH. SPECTACULAR LANDSCAPING. Only 8 years old but over \$80,000 in recent upgrades. Spectacular ranch features a foyer w/IL ceiling, 3 bedrooms, 3 baths, great room w/cathedral ceiling, marble FP & built-in entertainment center. Other features include MBR suite w/whirlpool, MBR & dressing room, dining rm w/built-in buffet, library w/IL ceiling & kitchen w/all appl. \$388,900. Ask for Sandy Norman 248-901-0203



21,000 SF TUDOR ON 8 ACRES. Looking for the most fabulous and largest residence in the City of Bloomfield Hills on 8 acres? How about 12 bedrooms/9 baths/12 fireplaces/huge living room, huge family room, huge great room all with imported fireplaces. Newer cherry kitchen with granite and top of the line appliances. Master bedroom 68'22" totally unbelievable, most bedrooms have their own fireplaces. 2nd floor ballroom for 100 guests, pool, tennis court, coach house with 4 car garage & apt. \$7,999,900. Shown by appointment only w/proper notice. Ask for Sandy Norman 248-901-0203.



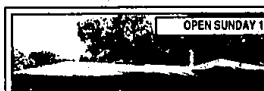
FABULOUS DETACHED BLOOMFIELD CONDO. First floor MBR suite w/ WPC's and whirlpool. Three bedrooms, 3.5 baths, 3,743 sq. ft. Library w/whirlpool and FP. Living room features high ceiling and FP. Huge kitchen w/ formal dining room w/access to deck, 2 BR's, each with their own bath upstairs. Finished lower level. Loads of storage. Reduced to \$190,000 to \$279,900!



OPEN SUNDAY 1-4 • 2060 W. LINCOLN
STUNNING BIRMINGHAM RANCH. Over \$200,000 in upgrades in this 3,200 sq. ft., 4 bedroom, 2.5 brick ranch. Highlights include living room w/marble fireplace, FP, bay window, opening to huge dining room with 10' walled ceiling, FP, living room features high ceiling and FP. Huge kitchen w/ formal dining room w/access to deck, 2 BR's, each with their own bath upstairs. Finished lower level. Loads of storage. Reduced to \$190,000 to \$279,900!



OUTSTANDING DETACHED CONDO. Spacious Townhouse style condo in Woodcroft on the Lake. Three large bedrooms, 2.5 baths, library and 2,192 sq. ft., plus only 3 years old, 2-story foyer opens to living room with FP and adjacent dining room with bar and downstairs to deck. With kitchen w/ island and hardwood tile. Spectacular MBR suite w/ WPC's, FP, whirlpool and private deck. Reduced to \$499,900. Ask for Sandy Norman 248-901-0203



OPEN SUNDAY 1-4 • 169 WADSWORTH
WESTCHESTER VILLAGE 14-level with 2,400 square feet, three bedrooms and two full baths. Terrific renovation including kitchen, bath & atrium room. Lower level family room with full set of office set up. Newer landscaping surrounds the front elevation while the pool setting in the yard is very private. The Living Room/Dining Room combination is 27' x 17'. Updated roof/GFAC roof least right but wish to shop, market & restaurants. \$249,900. Call Sandy Norman 248-901-0203



TERIFIC UPDATED BLOOMFIELD RANCH in the heart of Bloomfield Township offers a great floor plan w/3 BR, 2.5 Baths. Updates include: Kitchen, FP, GFAC, Windows & Storms, Garage Door Opener, and WPC's. Great Foyer opens to spacious LR & DR. FR w/FP and island fr, plus doorway to patio & upper yard. MBR w/ closets & crown moldings. Den & 2 car Gar. Birmingham Schools. REDUCED \$209,000 TO \$239,900. Ask for Sandy Norman 248-901-0203



RANCH CONDO
WEST BLOOMFIELD RANCH CONDO 3 BR, 2 BA, LVRG combo. A newer kitchen, MBR bath suite & totally renovated 1st floor. Enclosed patio, full basement & 1 car garage. Pool, Tennis Club, Club House, Jaising 117,000. Vacant & available by a motivated seller. Ask for Sandy Norman 248-901-0203



OPEN SUNDAY 1-4 • 6668 CLAREMORE
CHELSEA PARK IN WEST BLOOMFIELD situated in a mid-level location, this home offers over 3,000 sq. ft. w/ 3 BR, 2 BA, LVRG combo. A newer kitchen, MBR bath suite & totally renovated 1st floor. Enclosed patio, full basement & 1 car garage. Pool, Tennis Club, Club House, Jaising 117,000. Vacant & available by a motivated seller. Ask for Sandy Norman 248-901-0203

SANDY NORMAN
248-901-0203 (DIRECT)
248-770-1355 (cell)

Thank you for making July a \$10,000,000 Dollar Month. It's not a tough market if you give buyers and sellers 110% effort and deliver the following:

- Advertising in Eccentric Newspapers
- All Four Homes Magazines
- The Detroit News
- The Jewish News
- DIRECT Mail of house brochures with up to 20 pictures in each
- Guaranteed open houses monthly
- Internet on two different sites
- Virtual Reality Tour
- Regular agent contact
- Target Marketing
- Strong buyer agency representation

Call me if you want your house sold and not just listed!
248-901-0203

Website: realtor.com/Detroit/SandyNorman
Email: SANDYNORMAN21@aol.com
CENTURY 21 INTERNATIONAL
AWARD WINNING OFFICES

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Town & Country



DETACHED CONDO-CITY OF BLOOMFIELD HILLS. Fabulous 1st flr MBR suite w/marble bath & marble fireplace, FP, kitchen w/Whirlpool, marble countertops, island and crown moldings. Huge LR w/whirlpool ceiling, marble fireplace, FP, custom mantel, 1st flr library, tons of hardwood floors and elevated ceilings. 2 BR's & 2nd library area up. \$477,000. Ask for Sandy Norman 248-901-0203



CITY OF BLOOMFIELD HILLS RANCH CONDO. Terrific detached residence on Vaughan Ridge offers 3 bedrooms, 2.5 baths, marble foyer, vaulted ceilings & skylights. LVRG combo with wet bar, library, white marble kitchen & doorways to elevated deck. MBR has 10' ceiling, WIC, whirlpool & shower. Super finished without lower level has FR w/FP plus 2 BR's and a full bath. Reduced \$30,000 to \$269,000. Ask for Sandy Norman 248-901-0203



OPEN SUNDAY 1-4 • 2376 HUNT CLUB
CITY OF BLOOMFIELD HILLS ON FANTASTIC LOT! Spectacular Dual has 5 BR, 3.5 baths, gorgeous newer Kitchen w/granite island, LR & DR w/hardwood floors, glass enclosed Florida Rm. Other features include large FP with fireplace, library, MBR with updated bath & WIC and a finished lower level, 3,000+ SF deck and huge, private 2 car Side-entry Garage. Reduced \$30,000 to \$449,900. Ask for Sandy Norman 248-901-0203



PANORAMIC VIEWS OF CASS LAKE. Modernized seller! Literally reduced to \$899,900 - Below \$2M! Spectacular contemporary with panoramic views of Cass Lake. 4,000 SF home has 4 bedrooms, Family Room w/ fireplace, Doorways to elevated deck, white marble kitchen, library and Super MBR suite with dynamic bath including Jacuzzi tub. Built in 1990. Finished walk-out and walkway to dock. Every room in this home has a great view of Cass Lake and 70' on the water 248-901-0203 Ask for Sandy Norman 248-901-0203

BEST CASS LAKEFRONT VALUE ON THE MARKET TODAY!



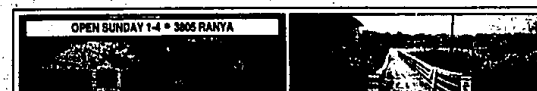
CONTEMPORARY INTERIOR IN HUNTER'S POINTE. Super 2 story traditional in Farmington Hills features 4 bedrooms including huge MBR Suite w/whirlpool, whirlpool & separate shower, 2.5 Baths, 2 story foyer that opens to GR, Formal DR & Library. Picture windows overlook 500 SF of decking and beautiful yard. White marble kitchen w/ island, circular drive plus 3 car side entry garage. Reduced to \$417,000. Ask for Sandy Norman 248-901-0203



NEWER WEST BLOOMFIELD CONDO ON THE FAIRWAYS. Super detached condo features 2 BR's, 2 Baths, Family Rm & Dining Room. Additional highlights include white marble and GFAC. Kitchen, vaulted ceilings, hardwood, doorways to elevated deck overlooking bird sanctuary & loads of hardwood floors. Two car garage. Huge basement w/white tile ceilings, and a pool area in the development. Reduced \$20,000 to \$209,900. Ask for Sandy Norman 248-901-0203



OPEN SUNDAY 1-4 • 6020 N. CROSS
BLOOMFIELD "FOURCOTT" One of the newest homes in Farmington Hills, picture other Beach & Boating privileges on Middle Street. Custom built with 1st floor MBR Suite includes 12'x10' WIC with 7 double closets, island, whirlpool, separate shower & adjacent computer room. Enclosed driveway opens to foyer, formal DR, Great FR w/FP & built-in. Large kitchen opens to enclosed Florida Rm. 2 large BR's up plus cedar closet. REDUCED \$20,000 TO \$279,900. Ask for Sandy Norman 248-901-0203



OPEN SUNDAY 1-4 • 3805 RANNA
PINE COVE VILLAS RANCH Beach & Boat privileges on Middle Street. picture other Beach & Boating privileges on Middle Street. Custom built with 1st floor MBR Suite includes 12'x10' WIC with 7 double closets, island, whirlpool, separate shower & adjacent computer room. Enclosed driveway opens to foyer, formal DR, Great FR w/FP & built-in. Large kitchen opens to enclosed Florida Rm. 2 large BR's up plus cedar closet. REDUCED \$20,000 TO \$279,900. Ask for Sandy Norman 248-901-0203



WABEEK MULTI-LEVEL CONDO 2,800 Sq. Ft. Ranch Condo has 3 BR, 2.5 Baths, newer Kitchen with top-of-the-line appliances and French door to enclosed patio/deck. LVRG combination has 10' ceilings, FR w/FP, & doorways to a 20'x15' deck. Library w/whirlpool & newer French door entry. MBR w/whirlpool deck, halter WIC's, FP of vanity plus 2nd vanity in whirlpool bath suite. Two car garage and private yard area. \$259,900. Ask for Sandy Norman 248-901-0203



BLOOMFIELD HILLS CONDO ON GOLF COURSE. Totally renovated 2,400 SF multi-level Condo w/spectacular view overlooking Wakelee Country Club. 3 BR's, 4.5 Baths, newer K/B, w/Club-Turn, Viking Stone & Island, FR w/FP & doorways to elevated deck. HW floors in DR, LR w/whirlpool ceiling, KIT, LVR & MBR. MBR has 3 skylights & 4 dbl. closets. Fr. LL activity room w/bat. 2 Car Garage, UNCLUTTERED FURNISHING \$219,900. Sandy Norman 248-901-0203



OPEN SUNDAY 1-4 • 4372 HICKORY CT.
2.5 ACRES IN ORCHARD LAKE. Fabulous contemporary on quiet cul-de-sac & well maintained by original owner! Over 4,000 SF features 5 BR, 3.5 Baths, vaulted ceiling in GR w/FP & built-in, doorways to deck. Kitchen offers Corner Island & counters, Library, finished without LL, w/GR, FR & full bath. Spectacular MBR Suite, 3 car gar. Motivated Seller! REDUCED \$41,000 TO \$374,900. Ask for Sandy Norman 248-901-0203



OPEN SUNDAY 1-4 • 8410 WOODSPUR
PINE COVE VILLAS BEACH & BOATING 3 BR, 2.5 BA, 1st floor MBR Suite, 3,700 sq. ft. large foyer opens to LR w/FP & DR L-shaped LR, cathedral ceiling. Very large kitchen opens to deck and Garage. MBR with the goodies. Great finished lower level over 1000 sq. ft. plus 800 sq. ft. of storage. \$299,900. Ask for Sandy Norman 248-901-0203

< BEACH/BOATING >