

With the World's Workers

REVIEW OF PROGRESS THAT IS BEING
MADE ALONG ALL LINES OF ENDEAVOR

CREDIT TO INTUITION "ALWAYS ON THE JOB"

Prominent Men Trace Their Success in Life to Possession of That Faculty.

CASE OF LUTHER B. LITTLE

Warily Refused to Stay in Position Where "Square Deal" Was Denied, and Later Events Fully Justified His Course—Railroad Man's Career.

There must be somebody in Chicago who remembers Luther B. Little. There is no danger of burying Little's feelings in saying that when he started out in Chicago his best friends would have hesitated before putting a co-oper on his ever getting to the front, writes Frank H. Brooks in the Chicago Tribune. It is not intuition that led him to New York and later to Little. He went to the metropolis blindfolded. When he couldn't get what he wanted he took what he could get. One day he heard the boss say to the sub-boss "Fire the man who did this." The sub-boss replied, "The man who did this is not to blame. He did it the way I told him." Little said to himself, "This is no place for me." He intuition told him there ought to be a place somewhere for a man who believed in the square deal. He walked out of the shop not knowing which way to turn. On his way he heard of a place he thought he could go. It was offered to him on his application. He asked for a few days to get ready. On his way out he met a friend who told him that Thomas Platt, the "easy boss" of Republican politics in New York state, wanted to see him in Washington. Somebody had told the senator about Luther Little.

When Little reported in Washington the "easy boss" told him he wanted him to go back to New York and report to the Republican state committee. He returned on the next train. He was appointed to a satisfactory and lucrative position, which he held for eight years. Three years ago the manager of one of the biggest life insurance companies in the east called up Little on the phone and told him to drop in and see him. When Little left the building he did so as the publicity manager of the company. He is still on the job.

When he heard that a man was unjustly "fired" his intuition told him there was no show for him where a man couldn't get a square deal. Not long ago the president of one of the biggest railroad systems in this country was talking on this subject. In conclusion he said: "I have an idea this old chap that we used to call 'Fortune,' the one who rap it up at every man's door, has changed his name to Intuition."

TEACH GIRLS PAYING WORK

Branch of New York Public School System Devoted to Practical Instruction in Handicrafts.

The New York city public school system now includes one school devoted entirely to instructing girls in practical handicrafts as demand for skilled employment and which pay fair wages for skilled work. Most of the girls in the school, according to a recently published statement, learn dressmaking and millinery. In the trades the pay is said to range from \$5 to \$18 per week, and the graduates of the school have little difficulty in obtaining positions where advancement is dependent upon capabilities.

The reason for the establishment of this kind of school was for the discovery that there was a strong demand for it. It was organized as a private undertaking, but proved so successful that the school board decided to take it over and make it a part of the municipal educational system. Those applying for admission must be fourteen years of age and must have completed the fifth grade in the grammar school course in one year.

In our modern industrialized girls as well as young men are drawn into the great maelstrom and their command better wages at the start and obtain advancement more rapidly when they have been trained in the arts and handicrafts in which they are employed. The trade school is rather an innovation in this country, but it has arrived. The supply of trade schools is as yet scarcely up to the demand, however.

Guides to Success.

Good health, willingness to work, high ideals, a knowledge of human nature, and the development of good qualities are, the principles that constitute success. Hard work and conscientious application to duty together with the ability to meet and master situations are all factors of success.—George M. Reynolds.

AS TO DUTIES OF FOREMAN

One Man's Complaint Is That Too Heavy Responsibilities Are Laid Upon Their Shoulders.

Writing to the Chicago Daily News, a foreman of a manufacturing establishment, himself a skilled mechanic with six or seven years of executive experience. He is puzzled by the seeming condition in which employers make a foreman desire for skilled workers who are sober, steady, intelligent and conscientious, yet such workers are unable to retain their jobs. He estimates that when he was serving as a foreman he fulfilled all such demands, and that in addition he used good judgment in hiring help, instilled into his subordinates loyalty to the firm by which he was employed, resisted efforts of tradesmen to bribe him and otherwise continually bore in mind the interests of his employer.

What seems to bother him most is the expansive nature of the responsibility that was laid upon him. He says: "What do you think of the firm which, when an employer desires a foreman, makes a machine at which he is working and which was entirely out of your power to prevent, would call you on the carpet and hold you responsible for what the owner has done; then, when you turn ask where your responsibilities end, you receive the answer that they never end."

This query raises a highly interesting problem concerning shop ethics. Where should the responsibilities of a shop foreman begin and where should they end? Should they extend to the acceptance of blame for the faults due to the carelessness or ignorance of workmen? Should the foreman be held responsible for the quality of work? Should he be held responsible for the quality of machinery or shop products subject to injury in this fashion? To be sure, shop discipline is some manufacturing establishments is severely right. But when an employer may go on shifting responsibility to the shoulders of his foreman is perhaps not easily measured by the tape of fairness and justice to all. Experienced foremen as well as experienced workmen can throw much light on this subject.

Qualities to Be Desired. A cheerful temper, joined with intelligence, will make beauty attractive, knowledge delightful, and wit good-natured.—Addison.

WAS WAITING CHANCE

Clerk Quick to See Opportunity, Though It Had Come to Him Accidentally.

EARS AS VALUABLE AS EYES

Chance Remark Showed Young Clerk a Way to Advancement, and Some Thought and Knowledge of His Business Made Rest Compensatively Easy.

The sales manager of a large fur company whirled in his chair as a question was asked him. "How did I get there?" he queried in reply. "Simply through keeping my ears open. I overheard a remark one day and then I set my brain to work. That's all."

"But to enlarge," he continued. "At the time I was a \$10 a week clerk. I did not see much of a chance before me; a fellow never does unless he looks hard for it. And the trouble with most young fellows is that they are always too eager to believe that there isn't any chance for them; but that's got nothing to do with the story."

"One day I happened to go to the water closet near the president's desk for a drink. A little conference was going on and what I heard was this: 'But the fact remains that we've got to cut out expenses five per cent. The men aren't getting along enough orders to justify the expenditures.'"

"I know that," the general manager answered, "but how are we going to do it? We can't get along with fewer salesmen. Every possible item of expense is cut to the very bone right now. And that's the way it was. When I went back to my desk, I had a conversation with me. It had made an impression on me and I saw that there was a way

VETERAN ASCRIBES LIFE'S SUCCESS TO TWO THINGS

Do Your Work Thoroughly and Forget the Clock, Is the Advice of One Competent to Talk.

There is one real rule for success in life and for happiness, and that one rule is to stay at the job. So says Theodore Roome, who in 47 years of employment for the same company has been absent from work only five days. And death called him away then.

Mr. Roome, who is a valve inspector for the Consolidated Gas company, demonstrated his belief in the theory of sticking to the job when he was taken to a hospital after having been overcome by gas. Instead he rested an hour or so, recovered a bit from a fall of ten feet and a battle for life in the bottom of a gas tank, then he went back to his work.

"Why not?" asked Mr. Roome, who is a seventy-year-old veteran of the Civil war, at his home, No. 418 West Nineteenth street, the night following the accident. "I feel a lot better working. All the success I have had in life has been due to the fact that I've kept right on the job. And I have had success. A man doesn't have to make millions dollars to be successful."

"When I came back from the Civil war, where I had served with the Fifth New York Infantry and later with the Fifth New York Heavy artillery, I went to the gas company and got a job as an apprentice. I did everything from picking up scraps around the shops to working with a brick-making gang. But I was on the job every morning, and I never watched the clock."

"Since then I've had my promotions rise along with me. I've had raises, too. A lot of them and I've never had to ask for one yet. In my time I've passed right by a lot of fellows who may have had a lot more sense than I have, but who didn't appreciate that the real cause of success in your chosen trade lies in good hard work and being always on the job."

"In the 47 years I've been with the company only death has kept me away from the job. I've worked a lot of times when other men would have been glad to stay in bed. But I've never regretted it. I've never regretted it for one thing. More than that, it's given me the satisfaction of knowing that in my line I've been a success, and that counts a lot."

"That would I tell a young fellow who was just starting out. There is just one thing to watch. Keep working your best every minute."—New York World.

Getting to the Front.

The man who wishes to get to the front must not spend too much time turning to see what the men back of him are doing.

SAVING LIFE ON THE COASTS

Must Improved Methods and Apparatus Are in Use Along the Seaboard of the United States.

Cape May, N. J.—Nestling in the shadow of the life-saving station here is a little frame structure hardly worthy of a second glance, yet once it was the object of interest in the world. This building was one of the features of the Centennial exposition held in the city of Philadelphia in 1876. At that time the government had just been thoroughly aroused to the necessity of maintaining a great system of guarding our shores with trained life-boatmen to give systematic assistance to vessels in distress, and in order to demonstrate the character of the work being done in this direction it was decided to make a practical exhibit at the Centennial exposition. A life-saving station of the most approved design, fully manned and equipped, was fitted



Old Life-Saving Station.

but located on the edge of a lake, which was created for this purpose, and demonstrations of life-saving methods and devices were given there at frequent intervals to throngs of persons who had never seen such a thing before.

At the close of the great show the life-saving station and its equipment was sent to Cape May, where it did yeoman service for many years, but it was eventually displaced by a more commodious structure and improved methods and apparatus. The present equipment of the station is in sharp contrast with that when the Centennial station was the pride of the service. The boats were then light, they might be easily handled, but now they are heavy in order that they may withstand the surfs' fury. They were then propelled by oars pulled by sturdy men, but now they are now fitted with engines which will drive them through towering waves. And now the boats have holes in the bottoms to let the water out, and such a suggestion a generation ago would have been greeted with roars of ridicule. The crafts of the present time are almost incapable of being sunk. Buffered by any sea, they will right themselves and empty themselves of water in a few seconds.

The old Centennial life-saving station is resting on its old glories. It fulfills no purpose at present. Its roof shelters an old boat or two, which are not likely to be ever called into active service, and the house is never likely to resound with lively activities again.

HAY BRINGS HIM \$21,000

California Rancher Disposes of Small Crop of Some 1,600 Tons.

Hanford, Cal.—Sixteen hundred tons of alfalfa hay, baled and stacked in a pile 200 feet long and 30 feet high, have been sold by Nils Hansen, a rancher at Corcoran, Kings county, for \$21,000. The stack is said to be the largest in the United States, and will be augmented by several hundred tons now being baled.

The entire output was grown in the 1,200 acre Hansen ranch in one and one-half months, and about 2,000 tons yet to be stacked.

The hay brought \$13.25 a ton, was sold for winter delivery and will be shipped by the Los Angeles buyers to the big markets.

GIVES FIGURES ON MURDERS

Nine Out of Every 100,000 Chicagoans Slain—in New York It's Seven.

New York.—Seven out of about every 100,000 New Yorkers are murdered, according to figures gathered by an insurance journal here. The rate of homicides per 100,000 of population for other cities is as follows: Chicago, 9.1; Washington, 9.1; San Francisco, 10.4; St. Louis, 15.7; Nashville, 25.2; Savannah, Ga., 37.8; Charleston, S. C., 42.3; Memphis, Tenn., 63.4.

In England and Wales in 1905, with a population of 35,755,000, the percentage of homicides was only 0.3.

Joke Returns Title to Cell. Philadelphia, Pa.—Because George Wilson loves a good joke he is back in Tomba prison at New York, where he was serving a term for burglary when he escaped more than a week ago.

He locked a keeper in his own cell and walked to freedom. Arriving here, he called on two young women in the evening, then returned at 3 o'clock in the morning and robbed their home.

He was arrested when he went to the houses at breakfast time and tried to comfort them in their loss.

Ten Times to Kill Self. Newark, N. J.—Miss Emily B. Sherman is in the hospital here suffering from self-inflicted injuries in her teeth attempt to commit suicide.

SEEN AND HEARD IN MICHIGAN

Detroit.—Confession of the robbery of the Riverdale post office, the night of October 10, has been made to Assistant United States District Attorney J. Edward Bland by Charles Eastman, arrested in Bay City October 11, on a charge of drunkenness, under the name of Charles Burke. Eastman has been bound over to the grand jury, which will probably meet in Bay City next month. When arrested by Bay City police a large part of the \$280 taken from the Riverdale post office was found on him. He was held for a further investigation, and turned over to the federal authorities. Mr. Bland obtained a written statement from Eastman. Eastman, in the confession, said that he accidentally came into the town of Riverdale, and that it was not until he reached the place that he decided to rob the post office. It was closed, and then committed the robbery.

Escanaba.—Crazed by the knowledge that \$400, his life's savings, had been lost in the failure of the bank of D. Hammel & Son, Gladstone, Leoni Smith, aged twenty-six, a resident of Gladstone, was examined before Probate Judge Yellano, found mentally incompetent and committed to the Michigan asylum. By the sworn statement provided, it is evident that Mr. Hammel had realized the coming crisis in the bank's condition.

Owosso.—A young woman who has brought disgrace upon herself and her parents by the systematic theft of money and goods from the C. A. Lawrence department store here avoided arrest by making financial restitution in the sum of several hundred dollars. She said she would leave the city. The firm was unable to confirm its suspicions concerning missing goods until a detective was employed and the culprit was caught with marked money in her possession.

Owosso.—Mrs. Joseph R. Robbins, forty-one years old and wife of an Owosso table manufacturer, died of a disease of baffling character which was hastened by the symptoms of locomotor ataxia, yet did not respond to the infallible tests for that malady. Several specialists were among the physicians who were unable to diagnose the case with certainty. The deceased was a life-long resident of this county and socially prominent.

Muskegon.—That Sheriff Nelson shot and killed Edward Froma, who attempted while drunk to break into the county jail, in accordance with his duties as sheriff of Muskegon county, was the verdict rendered by the coroner's jury in the case. By this verdict Sheriff Nelson is exonerated from all blame.

Owosso.—James Pierce, the local stage carpenter, who was arrested on the charge of sending defamatory letters through the mails to a divorced woman, was taken to Bay City for arraignment before the United States commissioner. Pierce said he would waive examination and plead guilty when his case is called.

Grand Rapids.—Drawn into a huge revolving drum, Arend Hammink, fifteen years old, was crushed to death in the A. F. Birch hair goods factory. His arm caught on a cylinder containing thousands of steel teeth and he was pulled into the machine until his wedged body stopped it.

Adrian.—W. C. Smith of Weston narrowly escaped fatal injury when he was shot in the neck by one of a charity party, who were conducting a noisy serenade for Smith's newly married son, Nelson Smith, in front of the Smith home. The party was firing shotguns loaded with buck shot and Smith received one of the charges when he went out to investigate the noise.

Charlevoix.—Fire, which is thought to have been started by thieves, totally destroyed two large barns, grainary sheds and 100 tons of farm machinery, causing a loss of \$4,000, on the Jesse Ives farm in Charlevoix. The loss is partly covered by insurance.

Ann Arbor.—Examinations are being held at the University of Michigan for a Rhodes scholarship at Oxford, England. Those taking the examination were Fred Blomquist and John Muriyckis of the U. of M., and Lambertus Heikhus and William Moordyke of Hope college.

Pottersville.—R. F. Johnson, five miles north of this village, was stricken with paralysis while eating dinner and lived only five hours. He was fifty-six years old, and was a prominent and well-to-do farmer.

Allegan.—Harvey Peterson pleaded guilty in circuit court on a charge of arson and was sentenced by Judge Cries to Jackson for one to ten years. Peterson set fire to his household goods at Shelbyville with the intent of getting the insurance.

Battle Creek.—After nearly thirty hours of continuous sleep, James MacKinder, an aged rag picker, died at Nichols hospital. During the long sleep he was found by his son, who gave no other signs of life. Physicians attributed death to apoplexy.

NATIONAL DAIRY SHOW, CHICAGO, OCTOBER 24TH TO NOVEMBER 2D.

One Dozen Reasons Why You Should Attend.

1. You can see one thousand best representative cattle of best dairy breeds.
2. Government educational exhibits, showing best methods for preparing for market and marketing dairy products, what cows to own; feeds and feeding for best results. A skim-milk object lesson on calves.
3. Municipal Health Exhibit of Economical Methods in the handling of milk.
4. Pasteurizing, cooling and bottling a carload of milk each day. Full-sized country bottling plant.
5. Full-sized Creamery, making tons of butter each day, and lectures upon butter making.
6. Domestic science experts giving demonstrations and instructions on increased utilization of milk to reduce cost of living.
7. Instructive displays of silo construction (cement and wood), with instruction on "ensilage."
8. Acres of whirling active machinery, showing most modern achievements of man in the Economics of the Dairy.
9. Acres of modern farm machinery and dairy barn devices, with instruction as to their use.
10. The judgment of world's best experts in selecting the best types of cows for your use.
11. Shows and exhibitions are mile-stones marking progress; by comparison alone can we keep up with all that tends to advance our interests.
12. These twelve reasons why you should attend the National Dairy Show in October are but a few of the many that will discover to you that the Show contains ten days of education on the highest standards of farm life. Dairy states are rich states, dairy countries are rich countries, and the men and women engaged in intelligent dairying are the successful men and women of our country.

Farmers as one-half of the social world, furnishing food and raw materials to the other half and receiving from it the comfort, instruction and pleasures of life, should put themselves into the closest ministrations to the mechanical, professional and commercial sides of their industry. Inter-course is enlightenment. Adv.

A high priced box at the opera costs less expensive than some people than the cheapest church pew.

Diplomacy in Small Things.

Little Eloise Cava, aged seven years, was visiting her grandmother in Madison, Wis., and was sent to carry a saucer of ice cream to a neighbor. By the exercise of infinite care she conveyed her burden safely to the house and gave it into the hands of the lady for whom it was intended. The lady, however, was less careful than Eloise had been, and dropped the saucer and broke it.

"You needn't mind about that," said the little diplomat, without an instant's hesitation. "I don't think grandma has a cup to match the saucer. If she has I will go right home and break it myself."—Popular Magazine.

Accelerated Brain Activity.

In the early days of Wisconsin, two of the most prominent lawyers of the state were George B. Smith and I. S. Sloan, the latter of whom had a habit of injecting into his remarks to the court the expression, "Your honor, I have an idea." A certain case had been dragging along through a hot summer day when Sloan sprang to his feet to make his remark. "Your honor, I have an idea."

Smith immediately bounded up, assumed an impressive attitude, and in great solemnity said: "May it please the court, I move that a writ of habeas corpus be issued by this court immediately to take the learned gentleman's idea out of solitary confinement."—Popular Magazine.

A Million Persons

Breakfast every morning on

Post Toasties



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You may be sure it will be a delicious part.

"The Memory Lingers"

Postum Cereal Company, Ltd., Battle Creek, Mich.