#### The Farmington Enterprise

FARIUNOTON.

SKIN GRAFTING.

The St. Louis physician who is using cuticite from the stomachs of pupies in skin-grafting operations in the burned type of a seven-year-old boy seems to have given a bint which will be useful. Five operations in the case aiready have been perfored. And the little natient is reperted to be doing well, the tender skin from the pupples' stomachs serving. Is a said, as a perfect substitute for the human cutile. The incident of the death of a newsboy at Cary, Ind., who substituted to they sacrifice of a time leg that the skin might be used to save the life of a girl who had been hadly burned, is fresh in the public mind. Though the boy died, the girl recorrerd on the experiment in that case was 50 per cent. successful Of course in the St. Louis case the pupples had in the St. Louis case the pupples had vivisctionists hardly would object to the painless sacrifice of a few pup-ples forsave a human life. It is an old "ayling that "every dog has his day." The average duration of life in dogs is so brief chippared with the aver-age dwartion of life in man that the salughtier of dogs to prevent the pre-mature death of human beings may be demonstrated by the manufacture of the accessory of the concerned, to say nothing of quality. ctionists hardly would object to

The highest salary putd to an American ambassador is \$17.500, it is probable that not from of them pays lees than that for house rent. The diplomatic services of an American ambassador are of very little importance, says the Charleston News and Courier, He merely delivery notes, the context of which have been decided on by the president and his cabinet. Ambassadors are, however, of social importance, and social relations must Importance, and social relations must be kept up. Utiless the embrasies are to be made mere show palaces for rich men, the government outsit not to the took the material them. Only in the diplomatic service has it been the policy of the United States on only in the diplomatic service has it been the policy of the United States on to only not to pay servinis mythiag, but actually to demand of them a payment for the thonor of helling their positions; for that is what it amounts to. We ought either to properly millitain the diplomatic service or we ought to do away with it altogether.

Following the successful flight of an aviator over the Pyrenees from France into Spain, Jean Bielovucci, the Peruvian, who has been valting for favorable weather to attempt the feat of journeying by motorplane from Switzerland toltaly followed the course over the Simpion Pass which was taken by Chauver in 1910. Chauver accomplished the task, but received fatal injuries while coming down. Biclovucci made the voyage and descended in safety. The acroptane is becoming safer and safer in careful hands.

A beautiful and wealthy woman from Costa Rica has been in title country on an unsuccessful hunt for a husband. That beauty, grace and wealth could not find one may seem surprising until the fact is known that the lady wanted an Ideal husband, and all of, that sort are in heaven.

The American cow has a champion in the person of a scientist who declares that the disease germs are not communicated to the milk from the cow. That meek and much miltigned animal can towe they her cud in a ruminative and rindicated peace.

Since the discovery of one in New York, Chicago also has an Arson Trist." They eastern metropolis is not soing to have anything to crow, over the western metropolis while the latter is awake enough to motice.

Since the discovery of one in New York, Chicago also has an Arson Triat." They eastern metropolis is soil properties to the properties of the properties of

# CAREERS OF THE **CABINET MEMBERS**

of unusual executive ability. He is a close friend of Mr. Wilson. Mr. Garri

close friend of Mr. Wilson. Mr. Garrison was born in Camden, N. J., November 28, 1864. He is a son of Rev. Joseph F. Garrison, an Epicopal Cherymun. He is a brother of Justice Charles O. Garrison of the New Jersey supreme court. He was appointed to the chancery court in June, 1904, and reappointed by Chancellor Mallon Pilney, now a justice of the United States Supreme court, in 131 for a term of seven years.

James C. McRevnolds.

James C. McReynolds.

Albert Sidney Burleson already ba

Franklin K. Lane. Pranklin Knight Lane has been a remains the interstate commerce commission since 1995, and this expe-rience is believed to have fitted him for the executive and End. 14 this is in administering the public hard all sizes of

David F. Houston.

William C. Redfield.

Something About the Ten Men Selected as President Wilson's Advisers.

# James C. McReynolds. In picking James Clark McReynolds for the position of altorney general. Mr. Wilson selected a man who have the superince of the property MOST OF THEM WELL KNOWN

Washington—President Wilson on Wednesday seet to the senate the names of the following as the members of this cabinet:

Secretary of Matter William Jen.
Secretary of the Treasury—William Secretary of the Treasury—William C. McAdoo of New York.

Secretary of JWar—Lindley M. Gar-rison of New Jersey.

Attorney General—James C. McRey-nolds of Tennessee.

Pastmatter General—Albert Burle-Pastmatter, General—Albert Burle-Pastmatter,

Attorney General—James C, McReynolds of Tennessee.

Pastmaster General—Albert Burleson of Texs.

Secretary of the Navy—Josephus
Daniels of North Carolina.
Secretary of the Interior—Franklin
K. Lane of California.
Secretary of Sommerce—William
G. Redfield of New York.
Secretary of Dommerce—William B. Wilson of Pennsylvania.
With one of itwo exceptions. these
men lave attained considerable national fame, and all of them are admittedly able.

M. Bryan's Career.

Secretary of Labor—William B. Wilson of Pennsylvaini.

Secretary of Labor—William B. Wilson of Pennsylvaini.

Secretary of Labor—William B. Wilson of Pennsylvaini.

Secretary of the navy is the one newspaper man given many is the many



A Bavarian scientist proposes to establish a upiversity of tone where young men and women will be instructed in the proper modes of courtship and marriage. The object is the reventful bettiment of the racey but the university will not be througed with pupils. The ancient school established long ago and still taught by one Dame nature will continue to lead over all the scientific ones in lead to be supported to the pupilshment fall to heavily on agriceful parents as to revive Solomo's recipe for dealing with ustray of the burden of discipline of the burden William Co. Redfield.

William Cox Redfield has just completed his first term as a congressman, but he has been prominent it. the polities of New York for a good muny years. In 1502 and 1103 he was commissioner of public works for the Berough of Brooklyn. In private life he is a im-pufacturer of ventilating and heating apparatus and engines. Mr. Reddled was born in 1558 in Albany, N. Y., was educated in the schools of that city, and removed to New York in 1877 and to Brooklyn in 1853.

William B. Wilson.

Pennsylvonia's representative in the

McAdos the Tunnel Bullder.
William Gibbs McAdos though, in the Milliam Bullder of the most people as the bullder of the most people and the most people as the bullder of the most people and the most people as the bullder of the most people and the most people as the bullder of the most people and the most people as the bullder of the most people and the most people as the bullder of the most people as the most people as the bullder of the most people as the most people as the bullder of the the most people as the most people as

married and has nine children.

Lindley M. Garrison.

The selection of Lindley M. Garrison, vice-chancellor of New Jersey, to Sunday School Teacher—"Who can be secretary of war is, in line with left me what an alter is?" Small Girl —"Please, sir, it's where they burn er of that position should be a man insects."—Philadelphia Ledger.

Mistake, error, is the disci-pline through which we advance.

# With the World's Workers

Review of Progress That Is Being Made Along All Lines of Endeavor

## BE FIRM OF PURPOSE

Albert Sidney Burleson already has served seven consecutive terms as congressmen from the Tenth district of Texas and was re-elected to the Sixty-third congress. He was born in San Marcos, Tex, in 1862, was educated at the Agricultural and Mechanical College of Texas, Baylor university and the University of Texas, and was admitted to the family of the Australia of the Congress Mrs. Burleson was Missandel Steiner of Australia Congress. Mrs. Burleson was Missandel Steiner of Australia Congress. Mrs. Burleson was Missandel Steiner of Australia.

Quick Decision in the Making Up of One's Mind Means Much in Business World.

A young woman has an opportunity to study and become a great stuger. She knows she is talented, and is anxious to make a name for herself, but she lacks the Important element of special to the process of the Many Advantages to Those Who Were Deserving, but Timid—Present Moment Always.

The Advantageous Time.

Lese this stag foltering—twill be the same Tommoton—and the next more distance. The intention before its own delays, and so it goes are joet bineasting over lost minesting over lost minesting over lost minesting of the first the first the first house of the best assets to the shift to clink a matter once you have decided, is one of the best assets to be shift to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter once you have decided, is one of the best assets to be disto to clink a matter on every point of view, and the work with the variety of the distonance of the stage of the decided what is best to do, do it at once the decided what is best to do, do it at once the decided what is best to do, do it at once the decided what is best to do, do it at once the decided what is best to do, do it at once the decided

#### GIVING REAL SERVICE

administering the guidle half and administering the good of the country. Born in Prince ind. of Island in 1861, he received lifts oldered in the University of Culifornia and became a lawyer in San Francisco. Prior to his designation to the commission he was a Democratic particular leader in Culifornia. He was Democratic candidate for Cultural. But was Democratic candidate for Democratic caucus candidate for United States schalor.

David F. Houston. SOMETHING FOR THE SALESMAN TO KEEP IN MEMORY.

David F. Houston.

In David Prabilla Houston, chan-celler of Washington university, St.
Louis, Wilson has a secretary of ar-riculture who is familiar with the pro-cesses of advancing scientific farming, and allied questions in this country.

W. Hauston was president of the Trx-as Agricultural and Mechanical collect for a number of voras and has tensible.

as Agricultural and Mechanical college for a number of years, and has taught in several other educational institutions. He was burn in Monroe. N. C., in 1806, was educated at South Carolina college and Harvard, and received the degree of Li. D. from Tulane and the University of Wisconsin. He married Miss Helen Beatl of Austia, Tex., in 1836.

William C. Redfield.

to Be Sold, Transaction should Be Made Inicressing.

To be successful it is not only necessary for a salesman to sell the goods like from makes, but he must possues the ability to give service, which is Just as important as the line of goods be carries.

A manufacturer may make a line of goods up to date, lairly priced and what does it tall amount to it, through lack of intelligence on the part of some shallow-milled alessman, service is not rendered when the line is shown?

True, the line is good, but the medium of intercourse between the maker and the buyer—the salesman, the man who actually obtains the order, addition of a flaterourse between the maker and the buyer—the salesman, the man who actually obtains the order, addition of a flaterourse between the flate and the part of all concerded, who have attempted to make the line acqueess. Those who designed the styles, the flate and the supplied by engine or dynamo; but the power of a machine comes from within and must be developed by thought and education. To be a salesman, a man need not be a graduate of some famous college, for that is not the full meaning of the word education as applied to salesman institution of the content of the content of the content of the content of the man must int goods with good service.

ice.
The salesman has other duales to perform than selling He must mix brains with his work. A salesman is no bigger than the order he can se

cure. Some men have the impression that an invitation to a dinner, a cigar, or some like lawor extended means service; but that is a mislake. Service is just what its name implies it is merely the result of a man's active desire, obeyone the result of a man's active desire, obeyone the result of a which whom he is any way deals.

any way deals.

Service to the customer lies along
the way of selling him the right
goods, not advising him to buy when
your better judgment tells you he has
too much already Show him that you too much already Show him that you are using your wider knowledge of your line and of the general market to serve him, and then when he needs coods he will serve you by giving you

s order He profits most who serves best.

TO BE SUCCESSFUL SALESMAN

Beginner at the Counter Will Do Wel to Learn and Remember These Few Indispensable Rules.

to Learn and Remember Thess
Few Indispensable Rules.

While waiting upon one customer, it samilier customer should be standing and a Poer samilier customer should be standing and a Poer samilier customer should ask. "Are you being waited no?" never say. "Oh, she doesn't want tanything." or. "She has been waited on." let her speak for herself.

Never misrepresent quality or overstate price' reductions or make any statement about your goods or service that are not absolutely right.

Never alters hour to reduce your stock of politic hour to reduce your stock of politic hour to reduce your stock of politic hour to go en or do not be a hurry to feet rid of a customer, after she has assented to the purchase of an article.

Befode you tear out your salescheck be sure whether there may be something else to your section get.

Take advantage of every opportunities and other the same and other when you are sure that your customer is through at your section get there salescheck money (if a cash sale) and the goods to the casher at once.

Thank your customer, and do it as

Once. Thank your customer, and do it as though you meant it.
Do not suggest estelling small packages—rather. "Will you take it?"
Loss no opportunity to put in a good word for the goods and for the store.

Sincerity is an excellent in-strument for the speedy dis-patch of business.

#### WORDS OF WISDOM

Many resolve to do better; few de ermine. Nothing worth while is every cheap

or easy.

Heaven help the would be funny man, for nothing but dire calamity ean cure him.

Mountain climbing is herd work, but tis the only way of rising above the

this the only way of rising above the clouds.

Too often, instead of asking "How much good will it do?" we sek only, "How much good will it do me?"

There's a heap of difference between a jeweled watch and a watch in a jaweled case. Same way with peoples.

people.

If one's tongue will keep wagging, it is almost bound to say a good many things he is pretty sure to be sorry

for we are ant to hate the over-confi-dent man and the doubtful one, allker-but one for his failure, and the other one for his success.

To Women wan Backache-Nervous?

Headache-Blue? If you suffer from such symptoms at regular intervals you should take an avigorating tenic and womanly regu-ator which has given satisfaction for

Dr. Pierce's . Favorite Prescription Made without alcohol—s pure girerric tiract of American forest roots. Your tugglet will supply you. It Has Given Satisfaction For

#### OVER 100 Pettits Eve Salve

One touch of fashion is apt to make all women freaks.

Mrs. Winslow's Scotning Syrup for Children teething, softens the gums, reduces inflamma tion, allays pain, cures wind colle, Se a buttle in

While the way of the transgresso may be hard, it is seldom lonesome.

PILES CHRED IN 6 TO 14 DAYS
Tour-draggist will return money II PAZO UNIT.
MENT this or care any case of teching, Blind,
Bleeding of Protrouing Piles in 6 to 14 days. 160.

Your neighbors may know that you have money, but what they may not know is how you get it.

Water in bluing is adulteration, Glass and water makes figuid blue costly. Buy Rei. Cross Ball Blue, makes clothes whiter than snow. Adv.

Line on the Great Writers. Chaucer says "do." Malory "avoid." Spencer "study," Shakespeare "be."— London Athenaeum.

HER ONE WISH.



"Mainmy, let me si self-raising umbrellas." show you come

"No use, man no use."
"How about self-raising window shades?"

snades?"
"No podd to met but, mister, if
you'll tell me how to tulin dese heab
fobteen bad chillun into self-ruisine
plekaninnies ah'll be yo' friend foh
life."

The Reign of Woman.

The Reign of Woman.

Women will serve as public porters and dining car waters on the special train which is to carry the siltrapian which is to carry the illinois suffragirs to the Washington parade, and except for the train crow and solutary man to shire shoe's it will be an example, of femilized railway transportation, The male shoeblack prompts insestiline reflections on the new dispensation. But more man may take heart. The time is still remote when there will be women at locumotive throttles or in the more responsible ports in railroad operation.

—New York World.

#### Literary Note:-

Some nutries remind you of Uncle lim's poll parrot who got a reputation for being smart by using had han

It is surely tough luck if you are unable to mortgage your nouse for enough to get the kind of touring car you want.

### It's Always A Good Thing

To have a

Clear Horizon

at both ends of the day.

A dish of

# Post Toasties

for breakfast and again at the evening meal opens and closes the day with a dash of sunshine.

Toasties are bits of hard, white Indian Corn, first carefully cooked, then rolled thin and crinkly, and toasted to a delicate, appetizing)

Not a hand touches the food in manufacture, and it is ready to serve direct from the package, to be eaten with cream or mile

Post Toasties taste deliciously good and are rickly nour hing.