

Burroughs Appoints Four

Four appointments to the staff of the new corporate vice president of manufacturing of Burroughs Corporation have been announced by Robert A. Atkins, vice president - manufacturing.

E. Read Peirce, of Detroit, has been appointed director of procurement, contracts and purchasing, reporting to Atkins. These functions have been transferred from the finance activity to the corporate manufacturing staff.

Reporting to Peirce will be Russell T. Stark, of 21099 Rob-inwood, manager of corporate procurement contracts; C. Dwight Brooks, of Birmingham, manager of procurement administration and auditing; and Desmond B. Goodwin, of 28048 Thornybrae, manager of traffic.

Stark first joined Burroughs in 1933, rejoined the company in 1933 and was assigned to production control and purchasing in 1941. He became director of purchasing in 1950 and manager of procurement and services in the manufacturing and engineering division in 1955. He has attended Lawrence Institute of Technology, Detroit Institute of Technology, University of De-

troit and University of Michigan. Goodwin joined Burroughs in 1940 and held several positions in the traffic department until he was named assistant general traffic manager in 1955. He was appointed corporate general traffic manager in 1960. He has at-



RUSSELL T. STARK

New Oakland Police School Set to Open

The first class for the newly established Oakland Police Academy of Oakland Community College will begin on March 6 at the OCC Auburn Hills campus.

More than 50 police officers representing 18 communities, including Farmington City and Township, are expected to enroll in the six-week course.

The course will consist of a five-day, 40-hour week and will deal primarily with fundamentals of police operations and principles and applications of criminal law.

The committee hopes to expand the program in the future to offer intensified training in courses of one or two weeks duration covering such topics as police supervision, crime investigation, accident investigation, riot control and in-service training.

Plans are underway for a second course of study to begin in October.

tended Wayne State University, Walsh Institute of Accountancy and American University, Washington, D.C.



DESMOND B. GOODWIN

Mrs. Bank Net Is Record

Net operating earnings of Manufacturers National Bank of Detroit for the year ended Dec. 31, amounted to \$2,317,052 or \$6 per share on the 1,553,984 shares outstanding.

Comparable figures for the previous year were \$8,331,180 or \$5.36 a share on the number of shares currently outstanding. This represents a new high in operating earnings for the bank.

Total deposits rose to \$1,500,730,722 from \$1,380,702,201 a year ago. Total resources were \$1,621,222,659 against \$1,519,037,690 at year end 1965.

Real Estate Course Opens

Thirty-five courses in The University of Michigan's state wide program in real estate will open the week of February 6 in 27 communities across the state.

An estimated 1,100 students are expected to enroll in courses ranging from real estate law and appraisal to sales and financing.

A highlight will be the offering of Real Estate Appraisal III for the first time since 1964. Scheduled Thursday starting February 9, the course will include appraisal of business and commercial properties such as service stations, shopping centers, and motels, as well as special purpose appraisal of utility, freeway, and powerline easements, urban renewal, leaseholdings and rights to water, lumber, and minerals.

The sales technique course, to be offered in several communities, has been expanded to place new emphasis on the psychology of sales and behavioral science, according to supervisor Russell A. Polter and his associate, John B. Carpenter.

They point out that the program, now in its 18th year, is designed to meet the additional training needs of persons already in the real estate business as well as those of people who plan to enter the field. A certificate in real estate is awarded upon the successful completion of six required and two elective courses.

The program is presented by the U-M Extension Service and Graduate School of Business Administration, with the cooperation of the Michigan Real Estate Association, local real estate boards, and the Division of Vocational Education of the State Department of Education.

Further information about courses and the certificate program may be obtained from Real Estate Program, U-M Extension Service, 412 Maynard Street, Ann Arbor, Mich. 48104.

DB & T Net Earnings Up

Detroit Bank & Trust Co. has reported record 1966 net operating earnings of nearly \$12.5 million, an increase of \$1.6 million over 1965.

Earnings were \$5.88 a share, a 75 cent increase over the \$5.12 of last year.

Earnings for the fourth quarter of 1966 were \$3,238,000 or \$1.52 a share compared to \$3,032,000 or \$1.42 in the last quarter of 1965.

The bank considerably increased its mortgage loans compared to commercial-consumer loans.

Outstanding mortgage loans at the end of 1966 were nearly \$291 million, a \$65 million increase during the year. Commercial and consumer loans totaled \$385 million, a \$47 million increase from the year before.



WILLIAM J. SOMERVILLE

William J. Somerville, 2015 Briarcliff, has been named regional sales representative for the Railroad Division of Whitehead & Kales Co., Detroit makers of railroad equipment. A Michigan State University graduate, Somerville was formerly an assistant division sales director at Evans Products.

Pvt. Gerald Gilbert Trains at Ft. Polk

Pvt. Gerald Gilbert, son of Mr. and Mrs. E. Gilbert, has completed his basic training at Ft. Knox, Ky. where he received a medal for marksmanship.

Following a Christmas visit to his parents, he returned to Ft. Polk, La. to complete his ordnance training.

Bathey Promotes Richards



JAMES F. RICHARDS

James F. Richards has been named Assistant General Manager for Bathey Manufacturing Co., Plymouth. Announcement of the appointment was made by Douglas Bathey, President.

Richards first joined Bathey in October, 1964, as supervisor of accounting. In April, 1966, he was elected Treasurer of the firm, and Controller, posts which he held until his most recent appointment.

Before joining Bathey, Richards was a member of the financial staff at The Udyllite Corporation, Warren. A member of the National Association of Accountants, Richards, with his wife, lives at 23210 Lilac Lane.

WSU Slates 3 Seminars On Business

The McGregor Memorial Conference Center will be the scene of three one-day programs in January for businessmen, sponsored by the State Technical Services Program, in the Division of Urban Extension of Wayne State University.

Two seminars will be devoted to the problems and potentials of "Innovation and Technical Change". Tuesday, Jan. 24, is planned for men in large corporations and Friday, Jan. 27, for men in small and medium-sized firms. Each day's session will include lectures, group discussions and case studies.

The third program is a conference on Thursday, Jan. 26, on "New Electronics Technology." In addition to STSP, it will be sponsored by the National Aeronautics and Space Administration's Electronics Research Center in Cambridge, Massachusetts; the WSU College of Engineering; and the Institute for Electrical and Electronics Engineers. Papers will be presented by engineers from Texas, Ohio, California, Michigan, and Massachusetts.

Complete information about the three programs may be obtained from the Division of Conferences and Adult Institutes, Telephone 833-1400, Ext. 7377, Wayne State University, Detroit, Michigan 48202.



FRAZER W. STAMAN

Frazer W. Staman is the new chairman of the Oakland County Road Commission. Novi Township supervisor from 1953-62, Staman was named to the road post by the Board of Supervisors.

Testimonial Dinner To Honor R. O. Felt

A testimonial dinner honoring Mr. Robert O. Felt, Past Chairman of the Oakland County Road Commission, will be held January 24, 1967 at the Pontiac Elks Club, Orchard Lake Avenue, Pontiac, Michigan.

Dinner will be served at 7 p.m. Anyone interested in attending should contact Mrs. Doris Anable of the Oakland County Road Commission, 2420 Pontiac Lake Road, Pontiac, Michigan. Telephone FE. 8-4571.



RAYMOND DHUE JR.

23444 Kendallwood Drive, has been appointed manager of field sales for Parker Division of Hooker Chemical Corp. A Parker employee since 1956, Dhue was formerly product manager of a line of heavy duty industrial cleaners and paint strippers.

OCC To Conduct Farmington Class

Oakland Community College will conduct a class on the preparation of income tax returns at Farmington High School January 19-February 22.

Admission forms may be obtained from the Adult Education Directors of the high school and registrations will be also accepted at the school. Fifteen-week courses in English, mathematics and psychology will be offered at Southfield High School beginning the week of January 16. Tuition for courses offering credit is a \$10 enrollment fee plus \$10 per credit hour for residents of the college district.

Bill Says

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'66 Road Plans Are 'Detoured' By Commission

Michigan's road-building program rolled along in high gear for 11 months of 1966 but ran into a "detour" as the year ended.

The State Highway Commission, in a report of its 1966 activities, cited a number of accomplishments aimed at giving Michigan motorists the safest and most modern highways possible.

These include: —Completion of 36 miles of freeway and modernization of nearly 490 miles of other highways.

—Opening of Michigan's 800th mile of Interstate freeway and the longest section of urban freeway ever completed at one time in Michigan, a 9.5-mile stretch of I-75 in the Downriver Detroit area.

—Completion of the first sections of the Grand Rapids-Cadillac, Flint-Port Huron and Pontiac-Mt. Clemens Freeways.

—Award of nearly 50 highway beautification projects as part of the national beautification program.

Wayne U Center Sets 200 Classes

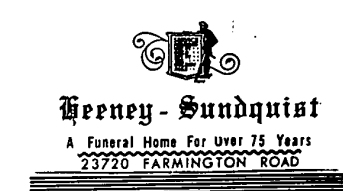
More than 200 spring term classes offered by the Wayne State University Applied Management and Technology Center will open the week of Feb. 6 at the AMTC headquarters, Temple at Second, the WSU campus and at 15 off-campus centers.

Catalogs, class schedules and enrollment forms may be obtained by calling 831-7655.



A Background Of Assurance...

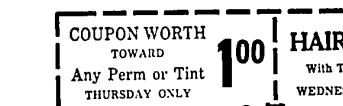
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Thank You!



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