

4-1 Agencies, Male
COLD HEADER OPERATOR
 \$8,500 Up. Benefits. Top Plant. Know Tools and setups. Steady work. Overtime. Call J. Frost.

SNELLING & SNELLING
 Personnel
 353-6500

Ex-Servicemen
WONDERING WHERE TO GO?
 We know of at least 10 national companies who would be interested in offering you a rewarding career in many different fields. Call Mrs. Adams

INTERNATIONAL PERSONNEL
 Schoolcraft & Telegraph
 537-6850

OVER 1,300 job opportunities.
 International Personnel Service, 1046 Middlebelt, 474-7210

4-1 Agencies, Male
PURCHASING
TRAINER \$520
 Sharp young man, draft free to learn purchasing for Detroit firm. Must be high school grad, with some life typing ability. Able to accept responsibility. Fee can be negotiated. See **DAY PERSONNEL**, 18210 Grand River, near Southfield, or Call VE 8-3128.

COLLEGE GRADUATES
 \$7-\$14,000; Fee Paid
 If you are seeking a career change or looking for a better opportunity, we have many excellent positions with national companies. Call Mr. Resnick

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4-1 Agencies, Male
What's Happening?
 Management and Sales Trainee positions for high school grads without experience.
LEARN - GROW - PROGRESS
 Call Mr. Likert at 474-7563 immediately for your step into the INTERNATIONAL PERSONNEL

HEY GUYS
SEE PAID
 Sales Trainee \$7200
 Finance Trainee 5200
 Account Assistant 4000
 Administrative 6000
 Order Desk 6000
 Call MISS SIDEN 255-1340 A & A PERSONNEL

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4-1 Agencies, Male
EXECUTIVE \$600
 Young man with degree for close to 10 yrs. trained for management job with old well established Detroit firm. Must be draft free and able to pass test. Fee can be negotiated. See **DAY PERSONNEL**, 18210 Grand River, near Southfield, or Call VE 8-3128.

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4-1 Agencies, Male
TIERED OF PROMISES AND NOW YOU WANT ACTION!
 Whether you have a specific career ambition or don't know what you're best suited for, call MISS ADAMS, the

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4-1 Agencies, Male
FIELD AUDITOR
SEE PAID \$9,000
 Experienced accountant for a fee mostly in Detroit Metropolitan area with travel in Michigan and Ohio. About 1 week per month. Degree not necessary. Company pays fee. See **DAY PERSONNEL**, 18210 Grand River, near Southfield, or call VE 8-3128.

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4-1 Agencies, Male
MANAGEMENT-TRINEE
 \$5,000-\$8,400-See Paid
 We have many excellent positions for high school graduate and college grads. Call Mrs. Dalley.

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4-1 Agencies, Male
JOB HUNTING?
CALL YOU...
 THINK OF AT LEAST 4 COMPANIES WHO WOULD BE INTERESTED IN OFFERING YOU A NEW CAREER? IF NOT CALL MRS. HINCHY.

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4-1 Agencies, Male
MARKET Research Analyst, \$12,000
 Outstanding opportunity for experienced analyst. Well grounded in basic research techniques. Call Mr. Grant, B & B Personnel, GR 4-9611

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INTERNATIONAL PERSONNEL SERVICE
CAREER CORNER

A Twice Weekly feature prepared by the Professional Placement Consultants at International Personnel Service of Detroit. It is our job to match your abilities and abilities with NOT just a job opening but a position with a reputable Company that provides you with the opportunity to do better. A chance to get ahead in today's highly competitive society.

MEN... Switch to a Job That Counts and BUILD a CAREER that MATTERS!

CLAIMS ADJUSTER
TRAINER-NO FEE
 \$6,400+CAR-NO FEE
 Experience and training. Many good job openings. Now we need you. Most fee paid. Call Mr. Brown, 537-3004.

SALESMEN-HELP!
WE NEED YOU
 Experienced and trainable. Many good job openings. Now we need you. Most fee paid. Call Mr. Brown, 537-3004.

WOULD YOU BELIEVE? POTENTIAL EARNING \$35,000 YEAR. FEE PAID
 International concern in looking for several top flight sales representatives who have confidence and initiative. Some experience a real opportunity. Call Mr. Brown, 537-3004.

SERVICEMEN TRAINEE
 Repair and maintenance of electrical and mechanical equipment. Call Mrs. Jones, 537-3004.

LAB TECH
 Trainee and experienced. Two years college chemistry desired. Call Mr. Fosson, 537-3004.

ACCOUNTANTS
 Good paying positions available. Fee paid. Interested? Call Mrs. Shulman, 537-3001.

CHEMIST
 Wonderful ground opportunity for recent graduate or someone holding towards a degree in chemistry to become associated with large local company doing research work. Excellent salary plus other benefits. Call Mr. Frost, 537-3004.

FACT REPRESENTATIVE SAL-COMMISSIONS EXPENSES
 Protected district/territory. Detroit territory for man with technical sales background. Some college preferred but not essential. Strong performance record more important than degree. Call Mr. Frost, 537-3004.

COMMUNICATIONS OR ELECTRONICS
 Several positions available for trained or experienced men. Earnings according to qualifications. All benefits. Call Mr. Frost, 537-3004.

OFFICE MANAGER TRAINEE
 \$7,200 FEE PAID
 Long term position. Get acquainted with complete office management. Best advancement to a supervisory position. Call Mrs. Jones, 537-3004.

EXECUTIVE MANAGEMENT TRAINEE FEE PAID
 Represent a blue chip major corporation. You will be provided for management. Top start-up salary. Call Mr. Resnick, 537-3004.

SALES REP. TRAINEE
 Earn while learning. Excellent opportunity for young man with leading national firm. Good field territory. Call Mrs. Debra Selva, 537-3004.

EX-SERVICE MEN
 Wondering where to go? We specialize in placing ex-servicemen in career opportunities in all fields. Call Miss Kilmann, 537-3004.

MANAGER TRAINEE
 Good opportunity for young man who just out of school. Offer field territory. Call Mrs. Debra Selva, 537-3004.

EXCELLENT CAREER WITH AIRLINE
 Free travel. Top benefits. No experience necessary. Call Mrs. Lytle, 537-3004.

This is a partial listing of the available positions in your area. Many of our employees pay the fee for our services, while some will split the fee with you. If you are one of the majority who want the most of their careers take a minute... Who knows, one minute may mean a \$25 raise, a position close to home, a profit sharing program or Free Life Insurance or Hospitalization Insurance for you and your family. Act today, we can arrange an interview at your convenience.

Let's Get Started
SEE PAID
 Move to management in 18 months. Fine development program. Security with top notch benefits. Old line corporation moving into new areas. Call Mrs. Acosta, 474-7210.

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 535-6500

Young Men
NO EXPERIENCE NECESSARY
 Technical training program available for young men, 18 years of age and up. Several openings available. Excellent future with full benefits. Call Mrs. Acosta, 474-7210.

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PUBLIC RELATIONS TRAINEE
 \$6,000-\$8,000
FEE PAID
 Like working with people? Enjoy traveling? We'd like to talk with you. Call Mrs. Messinger, 537-6850.

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 Schoolcraft & Telegraph
 535-6500

SYSTEMS ANALYSTS & PROGRAMMERS
 \$19,000. Fee paid. Degree necessary. Mrs. Finley, 535-6500.

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 535-6500

SNELLING & SNELLING
World's Largest Agency
 Specialists in finding the right career position for you no matter what your field. Permanent companies come to us with employment problems. Below are a few of the openings listed with us.

Industrial Sales	\$9,000	Cost Accountant	7,800
Management	7,200	Trainer	7,200+
Trainer	5,400	Management	5,720
Programmer	7,200	Chemical	12,600
Order Desk	7,200	Senior	12,600
Quality Control	7,500	Accountant	12,000
Systems Analyst	12,000	Stock Control	6,000
Sales Trainee	7,200	Apprentice	6,600
Controller	13,200	Field	6,600
Field Auditor	9,000	Representative	6,900
Sales Trainee	7,200	Salesman	7,800
Sales Engineer	12,000+		

Call Jim Rich
 353-6500
 17220 W. 8 Mile Rd.

EQUIPMENT SALES
 Experience in chemical process. Look at bid, \$9,000. car, profit sharing, bonuses. J. Howe.

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DRAFTSMAN TRAINEE
 Age 18 up. High school or college drafting. Call Mrs. Finley, 535-6500.

INTERNATIONAL PERSONNEL
 Schoolcraft & Telegraph
 477-8111

BE PROUD
 Represent an international corporation with brand TV and magazine advertising. Top "100" respected world wide. Car plus expenses, full benefits. Call Mr. Likert, 474-7553.

INTERNATIONAL PERSONNEL
 1946 Middlebelt, 474-7210

YOUNG ACCOUNTANT
 Good firm has immediate need. College degree, no experience. \$6,500-\$8,000. Call George Lewis, 535-6500.

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 Personnel
 353-6500

TRAINER
 Mechanically inclined. Trainee for National Electrical Corporation. \$8,200 plus expenses. Fee paid.

CALL MR. PIZZUTI
 846-2655

A&A PERSONNEL
 MANAGEMENT TRAINEE
 National firm needs ambitious young man. Start \$5,400 and car. Rapid advancement. Joe Mann.

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 Personnel
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COLLEGE STUDENTS
 SOME JOBS AVAILABLE
 Witt American 962-5580

SALES TRAINER
 We are in contact with over 60 top firms who will train salesman. Call now! Joe Mann.

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 Personnel
 353-6500

MISSION IMPOSSIBLE
 No expense money? Still looking for that first job? Then you need the requirements for this \$430-month job. Call Mrs. Combs, 474-7210.

INTERNATIONAL PERSONNEL
 Schoolcraft & Telegraph
 477-8111

PUBLIC RELATIONS TRAINEE
 \$5200-\$7200
 We have employer clients looking for young men with some selling experience to train for administrative duties. Call Mr. Sellen, 25250 W. 8 Mile 353-4150

INTERNATIONAL PERSONNEL
 Schoolcraft & Telegraph
 537-6850

PHARMACEUTICAL SALES TRAINEE
 Call on doctors \$7,000 car and expenses. Career opening with A&A firm. Fee paid. Call J. Daley, 535-6500.

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 Personnel
 353-6500

ADMINISTRATIVE TRAINEE
 \$6,000 - \$7,000
 If your goal is management here is your career opportunity. This space age firm is looking for a young man to advance and promote with us.

INTERNATIONAL PERSONNEL
 25250 W. 8 Mile 353-4150

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 Personnel
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TRAFFIC CLERK
ACCOUNTANT
MANAGEMENT TRAINEE
SHORT ORDER COOKS

Westland Employment Bureau
 6900 N. Wayne Rd. 728-8600

SALES TRAINER
 Learn on inside order desk. Move to territory fast. Start \$6,600. AAA firm. Call J. Daley.

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SALES REP. TRAINEE
 Earn while learning. Excellent opportunity for young man with leading national firm. Good future. H.S.S. Call Mr. Kennedy, 477-8111.

31628 GRAND RIVER
INTERNATIONAL PERSONNEL
 INDUSTRIAL SALES
 Call on all companies. Widely accepted products. \$9,000 start. Good future. Call now Mr. Resnick.

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CHEMICAL SALES
\$9600 FEE PAID
 Listed outstanding growth company in midst of vast expansion program seeking a salesman. Age 23-30 Minimum 1 year outstanding sales experience and 3 years of college with management potential. Call Mr. Resnick.

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MANAGEMENT TRAINEE
\$6,000
 Good company looking for young men and take over. All benefits. Fee paid. Business opportunity helpful, but not necessary. Call Sandy for immediate appointment.

PHARMACEUTICAL SALES TRAINEE
 Call on doctors \$7,000 car and expenses. Career opening with A&A firm. Fee paid. Call J. Daley, 535-6500.

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DISPATCHER NOW!
 Top trucking firm offers big overtime opportunity. \$7,800. Call George Lewis, don't delay.

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OFFICE MANAGER
 Challenging opportunity for a man who can hire, train and accept responsibility. Prefer sales or related background. \$1,000 refundable deposit to assure permanency. You'll have above average income in our plush Detroit Area office. For an appointment in Detroit write Air Mail immediately. Mr. Davis, 200 National Building, Minneapolis, Minn. 55402.

SALES \$15,000. Fee paid. Leader in field of miniature writing controls made qualified man for field. Call Mr. Grant, 537-3004.

INDUSTRIAL SALES
 Young man to train with known tool manufacturer. Excellent technical future. \$9,000. J. Howe.

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 Personnel
 353-6500

ORDER DESK \$600. For an aggressive young man looking for a future with one of the top 100 nations. \$6,000. J. Howe.

GR 4-9611

COLLEGE STUDENTS
CLERKS
 Men are needed today on a variety of clerical assignments. High hourly rates. Call Mrs. Anderson at 965-9300 or apply

KELLY SERVICES
 Downtown 965-9300
 Northland 353-7570
 Concourse X
 16241 W. Warren 584-0015
 An Equal Opportunity Employer

SALES TRAINEE
INDUSTRIAL
 Some college, mechanically oriented, \$650 plus car. Plus expenses, fee paid.
CALL MR. PIZZUTI
 846-2655

A&A PERSONNEL
255-1340
DISPATCHER NOW!
 Top trucking firm offers big overtime opportunity. \$7,800. Call George Lewis, don't delay.

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 Personnel
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INDUSTRIAL ENGINEERS
TO \$14,000
FEE PAID + BENEFITS
TOP COMPANIES
PHONE 255-1340
A & A PERSONNEL

SALES? SALES?
\$- \$14,000
 Young men over 21, interested in sales as a career but with little or no sales experience. Many positions with national companies seeking young, aggressive trainees. Some choice cars. Call Mr. Resnick.
 537-6850
 International Personnel



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Why not convert your crowded closet into cash? Put a price tag on that old but usable racket, that workable TV set, that global map. Sell, for cash, all those things you've been meaning to get rid of. Empty that cluttered closet or attic and fill your pocket with welcomed money.

IT'S ALL SO EASY AND INEXPENSIVE WHEN YOU USE THE NEW...

TWIN-ACTION Want Ad

\$4.44

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