



THE OBSERVER CLASSIFIED:

# PLACEMENT CENTER

HERE IN YOUR HAND YOU HAVE THE GREATEST ARRAY OF JOB OPENINGS IN THE WAYNE/OAKLAND COUNTY AREA



## Where'd He Go....

that man with his eyes on the FUTURE

Put Your Personality to work on a Position with Prestige and Growth

### Career Opportunities

Hundreds of Sales, Technical and Administrative positions are now available for men with an eye for success. Interviews for the following career positions are now being conducted.

#### TRAINEES NO EXPERIENCE NECESSARY

National corporations are now interviewing young men with no experience for career positions in sales and administrative areas.

#### COLLEGE GRADUATES NO EXPERIENCE NECESSARY

Salary plus car plus expenses on a position with a major corporation with excellent development programs and outstanding advancement potential. Fee paid. Call Mrs. Reinhardt.

#### ADMINISTRATIVE ACCOUNTING \$7200 Plus—Fee Paid

International Corporation with top notch rating is offering management development programs for men with accounting and related degrees. Call Mrs. Combs.

#### JR. EXECUTIVE \$7500—FEE PAID

Plus selective atmosphere with dynamic development program. Interviews presently being conducted in Detroit. Immediate opening. Call Mrs. Reinhardt.

#### PERSONNEL ADMINISTRATION FEE PAID

Sharp young man needed with an eye towards top management. He will be trained in salary administration, employer relations, and recruiting. Immediate interviews. Call Mr. Likert.

#### OFFICE MANAGER TRAINEE \$7200 Plus—Fee Paid

Top notch administrative future for the young man with staff administration in mind. Call Mr. Likert.

#### INTERNATIONAL Personnel Service

19046 Middlebelt Rd. LIVONIA 474-7210 474-7563

#### INTERNATIONAL Personnel Service

477-8111 31628 GRAND RIVER



## STEP AHEAD... OF THE CROWD

### Career Positions

#### FOR Executive Trainees in: PUBLIC RELATIONS

Excellent starting salary and potential for the right man.

#### MARKETING

Blue chip corporation. Solid training program. Rapid advancement.

#### MANAGEMENT TRAINEES \$5,000-\$8,000—Fee paid.

We have many excellent training positions for high school graduates and college.

#### COMPANY REPRESENTATIVE

The national corporation with a top product line needs solid men.

#### ACCOUNTANTS All levels.

Excellent opportunity with a progressive company with advancement.

#### COLLEGE GRADS \$8,000, fee paid.

Training program in all fields of industry, age 21-30.

#### ENGINEERS C.E., M.E., E.E.

For positions in design, research and/or application. Immediate openings. Great potential.

#### WANTED:

FOR: Career position in Management, Public Relations, Bookkeeping, Secretarial, General Office.

#### REWARD: A Greater Future

#### SERVICE REPAIRMAN

Mechanically inclined. Will train. Rapid advancement.

#### EX-SERVICEMEN

Wonderful chance to get into a specialized job with excellent advancement opportunities in all fields.

#### AIRLINE TRAINEE \$5,400

Excellent starting future. No experience necessary.

#### DRAFTSMAN TRAINEE

Age 18 up. High school or college training.

#### JOBS by MAIL

Send in this coupon for fast results.

NAME \_\_\_\_\_ ADDRESS \_\_\_\_\_ PHONE \_\_\_\_\_

#### GIRLS! WOMEN! JOBS!

Don't let your skills be dormant. Get them to work. Career spot. Unlimited future. Tom Brown.

#### YOUNG TYPIST \$75

High school grad. No experience necessary.

#### SECRETARIAL

Must have shorthand and typing skills. Experience preferred.

#### FEET DRAGGING?

LET US DO THE WALKING FOR YOU!

CALL 477-8111

OR COME TO OUR OFFICE 31628 GRAND RIVER

#### INTERNATIONAL Personnel Service

## Snelling & Snelling

8 Mile Office PERSONNEL CONSULTANTS

It is the objective of our profession to bring people and positions together... "We'll go all out" to perform that service for you.

Yes. You have an unique advantage in coming to Snelling & Snelling, 8 Mile for help.

### OUR OBLIGATIONS TO EACH SNELLING & SNELLING 8 MILE APPLICANT

#### I. Professional Counselors

A. We are trained to evaluate your true talents and potentials by taking the time to know the skills and experience of each job seeker. We discover both your strengths and weaknesses.

B. We act as advisors for types of positions you are best qualified for, pointing out the best opportunities for growth and advancement.

C. Knowing what each company likes and dislikes, prepare you for interviews by counseling on how to sit, stand, dress, and talk to land that job so you are represented to an employer at your very best.

Watch our column Wednesday for further helpful information

353-6500 17220 W. 8 Mile Road

See below and throughout classified for some of the job opportunities available.

### MALE FEMALE

#### Field Man \$7,200

Recent college graduate that likes outside contact. Company call. Call me today! Sam Tall.

#### Civil Draftsman \$7,200 with some experience

for AAA National Corporation. Move up as you progress. Call Vann.

#### Programmer

Fee Paid. \$12,000 with Fortran experience on IBM 360. Top research opportunity. Vann.

#### Office Manager

Experience and Accounting Bookkeeping. Two years at least. \$7,800. Plus benefits. Phone Mr. Al Wood now!

#### May I Help You?

Find a job of your choice. Due to News strike. We have several jobs going begging. See A. Wood.

#### Advertising Trainee

Sharp aggressive type man. Must have management goal. Start to \$9,000. Call Tom Brown.

#### Equipment Sales

Industrial or business equipment as a profession. Career spot. Unlimited future. Tom Brown.

#### Drug Sales

Good sales. Secure future to management. Promote from ranks. To \$7,800. Bonus. Call Mr. Cole.

#### Electric Sales

To industry, some college and experience helps. Expenses paid. To \$12,000. Mr. Cole.

#### 1968 Grads \$325

Not going back to school in the fall? Type good? Like figures? Call M. Morgan.

#### Secretaries \$525

Let's make the change now. VIP wants and needs you. M. Morgan.

## International PERSONNEL MEN MANY FEE PAID INDUSTRIAL ENGINEER

Major manufacturer seeks young men with 2-5 years experience. Will be in development, maintenance and cost reduction programs. Top benefits. Call Mrs. Zabeler, 353-4150.

#### JUNIOR ACCOUNTANT

Recent college grad. with accounting or business degree. No experience required. Rapid increase and advancement. Immediate hire. Call Mrs. Zabeler, 353-4150.

#### PHARMACEUTICAL REPRESENTATIVE

National corporation with divisions in drugs, equipment, etc. Good salary and benefits. Excellent opportunity. Degree necessary. Call Mrs. Lawrence, 353-4150.

#### SALES ORDER DESK

If you are young, bright, aggressive, and energetic, call Mrs. Miller. We will train you for their sales order desk. Call Mrs. Miller, 353-4150.

#### DRAFTSMEN TRAINEES

Opportunity for young men with 2 years of high school drafting. Making firm will train you soon for their sales order desk. Call Mrs. Miller, 353-4150.

#### PUBLIC RELATIONS TRAINEE

Extensive public contact with unlimited potential. Daily association with upper management. Excellent salary plus car and expenses. Call Miss Lee, 353-4150.

#### MANAGEMENT TRAINEE

Unlimited career potential for the B.S. graduate. Earn while you learn. Excellent benefits. Good salary and fringe. Includes a college scholarship program. Call Mr. Saiton, 353-4150.

#### INVESTIGATOR

Chicago based firm will have requirements to interview men with college degree. Age 21-28. No experience necessary. Salary, car, expense plus benefits. Call Mrs. Saiton, 353-4150.

#### AIRLINE TRAINEE

Openings at Metro. No experience necessary. You are an excellent candidate. Call Mrs. Harris, 353-4150.

#### GIRLS PBX RECEPTIONIST

Charm, poise, and efficiency on a service oriented position. Excellent benefits. Top salary. Good typing skills. Company provided training. Call Mrs. Zabeler, 353-4150.

#### OFFICE MANAGER

Must have 2-3 years of administrative experience. Excellent benefits. Top salary. Good typing skills. Company provided training. Call Mrs. Zabeler, 353-4150.

#### TYPIST

The only opportunity you need for this opening is speedy typing. Advance to secretarial duties. Excellent benefits. Call Mrs. Miller, 353-4150.

#### SECRETARY FEE PAID

Good typing and appearance will qualify you for this great job. Call Mrs. Zabeler, 353-4150.

#### BOOKKEEPER

Desirable of handling full set of books. Daily duties. Excellent benefits. Top salary. Good typing skills. Company provided training. Call Mrs. Lawrence, 353-4150.

#### STENOS

Young H.S. grads. for large company. Excellent benefits. Top salary. Good typing skills. Company provided training. Call Mrs. Lawrence, 353-4150.

#### FRONT DESK

Exciting position for attractive alert girl with good phone voice. Must be able to type a little. Excellent benefits. Top salary. Good typing skills. Company provided training. Call Mrs. Lawrence, 353-4150.

#### POLICY CLERK

Neat, young H.S. grads., who have some experience in an office. Excellent benefits. Top salary. Good typing skills. Company provided training. Call Mrs. Lawrence, 353-4150.

#### THESE ARE JUST A SAMPLE OF THE OPENINGS WE HAVE TO FILL

#### INTERNATIONAL Personnel Service

25250 W. 8 Mile

## JOB Hunting NO EXPERIENCE NEEDED

WE CURRENTLY HAVE over 300 positions available for high school graduates over 21 with no experience. Salaries from \$100-\$150 weekly. Some provide new cars. Call Mr. Simpson.

## TIRED OF PROMISES and now YOU Want Action!

Whether you have a specific career ambition or you don't know what you are best suited for.

#### INTERNATIONAL Will Help You 537-6850

#### Management Trainee \$6,000-\$8,000 FEE PAID

Are you aware of at least 30 national corporations available if you are capable of managing others? Call Mrs. Madison, she'll tell you.

#### EX-SERVICEMEN WONDERING WHERE TO GO?

WE KNOW of at least 30 national corporations available if you are capable of managing others? Call Mrs. Madison, she'll tell you.

#### INVESTIGATOR TRAINEE \$6000-\$7500 PLUS NEW CAR

Several career positions available for High School and College graduates looking for the management position with national company. Call Mrs. Thompson.

#### CHEMISTRY TRAINEE \$5,000-\$6,000 PAID

AGE 20 to 26, military free. Good future with national company. No experience necessary. Call Mrs. Thompson.

#### JOB HUNTING? CAN YOU... THINK OF AT LEAST 6 COMPANIES WHO WOULD BE INTERESTED IN OFFERING YOU A NEW CAREER? IF NOT, CALL MRS. HINCHY.

#### SHE CAN!! SALES? SALES? \$6-\$8,000—Fee Paid

YOUNG MEN over 22, interested in sales as a career but with little or no sales experience. Many positions with national companies seeking you. Excellent training. Some provide new cars. Call Mr. Harris, 353-4150.

#### OFFICE MANAGER TRAINEE \$5,000-\$8,000

MANY national companies looking for men and women who are graduates to train for management. PERSONALITY NOT EXPERIENCE! Call Mrs. Hinchey

#### COLLEGE GRADUATES WONDERING WHERE TO GO? \$7-\$14,000—Fee Paid

IF YOU are seeking a career change or looking for a better opportunity, your needs are being met. Many positions with national companies seeking you. Excellent training. Some provide new cars. Call Mrs. Lawrence, 353-4150.

#### INTERNATIONAL Personnel Service

TELEGRAPH at SCHOOLCRAFT PHONE... 537-6850



## EVERYONE is coming to International PERSONNEL SERVICE of REDFORD

Telegraph & Schoolcraft

## LET US DO YOUR JOB SHOPPING

- College Grads
- High School Grads
- Skilled
- Unskilled
- Confused
- Mistreated

#### OUR TRAINED STAFF OF CONSULTANTS CAN HELP YOU.

#### CALL FOR A PERSONAL INTERVIEW DAY OR NIGHT... 537-6850

#### SALES MANAGER \$10-\$12,000—Fee Paid

#### LET US DO YOUR SHOPPING

Young, aggressive salesman with outstanding sales record. Excellent management position with national company. Car provided. Call Mr. Harris.

#### ENGINEERS \$10,000-\$20,000 FEE PAID

LET US DO YOUR SHOPPING

#### ACCOUNTANTS \$6,000 - \$14,000

We currently have many excellent openings for men and women with no experience. Call Mr. Harris.

#### MANUFACTURERS REP.—\$6 - \$14,000 FEE PAID

LOOKING for a better sales life? Many excellent openings with local companies seeking you. Excellent training. Some provide new cars. Call Mr. Harris, 353-4150.

#### INVENTORY AND STOCK CONTROL \$5,000-\$8,000

YOUNG MEN with shipping and receiving experience or clerical skills. Excellent training. Some provide new cars. Call Mr. Harris, 353-4150.

#### TECHNICIANS \$6-\$7,200—Fee Paid

YOUNG men with shipping and receiving experience or clerical skills. Excellent training. Some provide new cars. Call Mr. Harris, 353-4150.

## Want A JOB TAILOR-MADE To Your SKILLS?

Ideally speaking, a job should be something more than just a paycheck... it should be a source of pride in 8 hours of work's day.

Everyone with ambition and intelligence is being asked if progressively looking for a growth career... an opportunity to specialize in a certain field... a job which stimulates income is not only a possibility but a distinct probability.

Engineer or teacher, salesman or secretary, welder or machanic, cook or artist... whatever your field, we're looking for a better position, rely on the professionals of the Personnel Specialist's Advertising on this page.

You never know when the opportunity will come when you're not looking for it. So don't miss out on when and keep your eyes on the job offerings on this page every Wednesday and Sunday.

PERSONNEL SPECIALIST'S ADVERTISING

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