

For a great Lawn next spring seed and fertilize this fall

Call "The Lawn-A-Mat Man"

He builds greener, thicker lawns. Costs no more than doing it yourself, and he does the work.

FREE ANALYSIS by your neighborhood Lawn-A-Mat Man. GUARANTEED premium quality Lawn-A-Mat lawn products, at competitive prices, DELIVERED FREE. Scientific application of lawn products by Lawn-A-Mat's automated lawn-care system, FREE.

FALL SPECIAL All Fall needs NOW!

1¢

(1 lb. per 1000 sq. ft.)
• Fertilization
(Fall Master Fertilizer)
• 50% Organic
• Weed Control
• Crab Control
• Power Rolling

LAWN-A-MAT'S "GREENSKEEPER CARE PROGRAM"

All the essential lawn-care services your lawn needs 1 time a year plus FREE analysis. FREE delivery. FREE application.

3 1/2¢

(1 lb. per 1000 sq. ft.)
• Fertilization
(Fall Master Fertilizer)
• 50% Organic
• Weed Control
• Crab Control
• Power Rolling

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All Lawn-A-Mat's seed services are guaranteed by the quality of Seed Control.

PROVEN ON OVER A MILLION LAWNS

ACT NOW!

477-4567

For a FREE LAWN ANALYSIS without obligation call 477-4567. "Lawn-A-Mat Man."

24 HOURS - 7 DAYS A WEEK

Lawn-a-mat

America's FIRST and LARGEST producer of lawn products, delivered and applied to the homeowner's lawn.

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OPTIONAL EQUIPMENT

Should You Include Built-Ins in Mortgage?



There are many optional extras connected with a house. Carpeting, drapes, built-in oven and range, garbage disposal, dishwasher, trash compactor, central air conditioning, and central vacuum cleaning system are the most common. Some of these you may feel are necessary, and some you will feel you can do without. If you have all these things included in your mortgage, you will be paying for them over a period of probably twenty-five or thirty years. The total amount of interest you will pay on them, therefore, will be about equivalent to their original cost. It sounds like a high price to pay, and if you take this route, you are gambling that the inflationary spiral will continue. Some cynics would say that's not much of a gamble. By spreading your cost out over thirty years, you are buying the maximum amount of goods for the minimum amount of monthly payment. If you were to go to a department store and purchase these items separately, you would pay less in total for them, but you would have to pay sooner, while your dollars were still worth more. And consider your budget. For example, say your mortgage payments would come to

\$200 a month without any of the extras. If you included \$1,000 worth of extras in the mortgage, it would up your payment about \$6.65 per month, and \$2,000 would be double that.

As you can see, the amount to be paid out each month is minimal, compared with what it would cost you to go to a department store or some other contractor for the options you really want. The additional cost per month of not including them in your mortgage might even put you in financial trouble if you waited until you got the mortgage, or disqualify you for the mortgage if you didn't already have it. Of course, you may feel that you can do without some of these things for a while, until you have more money. This is fine if doing without them won't make your feel deprived. Often, too, the builder can get a better deal on carpeting, appliances, etc. because he buys in quantity. If he passes the savings on to you, you won't get a better buy.

If paying for appliances for thirty years upsets you, consider this: You probably won't live in the house that long. If you are like the average American family, you will probably

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DON'T WAIT UNTIL HE GROWS UP!

To Buy or Sell—Contact one of our courteous sales people

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Nancy Crosby
Soren Pedersen
Irene Troth
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John Garmager

7 LOCATIONS TO SERVE YOU

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What are "illi" serigraphs & hand carvings?

A serigraph is an ancient art form in which the design is transferred to a finely woven silk cloth. The area around the design is "blocked out" so that only the design area will "print."



A select group of artist/designers at "illi" have committed themselves personally and professionally to bring "original" quality and fine art design to the decorative field ... Prices from \$25.00 and up

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