BUSINESS PEOPLE

JACK C. HOFER of Troy was lelected president of Marketing Communications Executive Inter-national (MCB). Detroit, by its board of directors. At 34, Hofer is the youngest man in the organiza-tion's history to hold this position. He is president of Salemakers, Inc., Southfield.

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GARY OKUN of Southfield has GARY OKUN of Southfield has opened a new store called "Plant Paradise" in Pontiac. The store handles a full line of green plants, in addition to selling terrariums and products designed to suit plant needs. Plant Paradise also offers custom decorating services and plant parties.



LAMBERT M. KASPERS of Bioomfield Hills has been elected vice chairman of the governing board and chairman iof the plan-ning committee of the Industrial Fasteners Institute. Kaspers is vice president and director of Key International, Inc. and chairman of its subsidiary, Towne Robinson Fastener Co.

OBSERVER & ECCENTRIC July 25, 1974

WILLIAM R. VANDERK-LOOT, attorney and counsellor at law, has moved his offices to 211 Wabeek Building, P.O. Box 43, Bir-minchart mingham

ACTS COMPUTING CORP. of Southfield, a subsidiary of Lear Sigeler, Inc., has acquired Methods Science Inc., which will operate as a division of ACTS, IThe Method Science livision will market and instail the Univation System of Work Measurement and Control. The new division is headed by Walker T. Howell.

Walker T. Howell. HICH/ARD L. SEJNOST of Birmingbam and DR. DANIEL HOLLANDER of Southfield offi-ciated at dedication ceremonies for the new Solomon G. Meyers Study Center for Gastroenterology in the webber I Memorial Building of Harper Hospital. The late Dr. Sol Meyers was founding president of the Detroit Gastroenterological Association and a former chief of these section of internal Medicine at Harper from 1854 to 1963. Birmingham Pharmacist JOHIN KRASNICK was presented a cer-tificate of recognition for 50 years' ticensure as a pharmacist in the State of Michigan. The presenta-tion of this special certificate was

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made by John Spicer, R. Ph., vice president of the Michigan Board of Pharmacy. JOHN H. GRIESEN of Or-JOHN H. GRHESEN OI Ur-chard Lake received a commemo-rative plaque from the regional vice president of New York Life In-surance Co's East Central region. The plaque marked Griesen's 20 years as a New York Life agent in the Detroit area.

McKENZIE FORD and AVON LINCOLN-MERCURY of Roch-ester have won Ford Motor Co.'s distinguished service citation for outstanding service efficiency and customer relations.

FIRST FEDERAL SAVINGS of Detroit celebrated the grand opening of its new Troy branch office, which will be headed by Norman Young. Young is a First. Federal assistant vice president. The Troy office services include passbook and certificate savings accounts, conventional, FIA, VA and commercial mortgages, and loans for mobile homes, home im-provement and higher education.

ARTHUR W. NOREN of Troy has been promoted to vice presi-dent of the Bank of the Common-wealth, data processing depart-ment. Noren joined the bank in 1968 and became assistant vice president of the department in 1972.

ERNEST V. SMÜTEK of West Bloomfield has been appointed senior vice president in the auto-motive group of Dura Corp. Smu-tek was formerly senior vice presi-dent of operations. In his new capacity, he will handle both mar-keting and operations in the auto-motive group.

NELSON M. KARNEY of Farmington has been promoted to manager of rental/leasing and commercial sales in the General Motors fleet and government sales section, Detroit. Since 1968, Kar-ney has been national account manager of leasing and commer-cial sales for GM in Detroit.

LOUIS G. PROCTOR of Roch-LOUIS G. PROCTOR of Roch-ester has been named national ac-count manager for leasing, com-mercial sales, fleet and government sales for General Mo-tors. Proctor has served as assist-ant manager of dealer leasing and rental activities since 1973.

BOB DUSSEAU INC. of Farmington has won Ford Motor Co's Distinguished Service Cita-tion for outstanding service effi-ciency and customer relations. This ranks the dealership in the upper 15 percent of Ford and Lin-coln-Mercury iservice personnel, nationally. J. ANDREW DITZHAZY JR. of Farmington Hills has been em-

Goals, planning

In the course of a recent work-shop on operating the family busi-ness, we had a number of interest-ing exercises. One of these was on goal setting.

goal setting. Of the nearly 50 people at the workshop, only a couple had made any effort at all to set up specific goals, either for themselves, for their families or for their busi-nesses

their families or for their busi-nesses. Droivously, goals were implied by many of the decisions they had made over the years. Many of the differences of opinion that existed among family members suggested differences in goals. However, the fact that these had never really been thought through or made explicit meant that people were often becoming deeply emo-tional on a personal basis when the problem was simply differing val-ues and business goals. How can one accomplish any-thing without deciding what he is about? Whether it is running a business or starting the American Revolution, planning and coordina-tion is required. Everyone cannot simply do as he may feel inclined by the whim of the moment. Without a five-year plan and explicit direction, no large business is going to be func-tioning for many years. Are goals and planning neces-sary only for General Motors? Some ecople object to planning for themselves.

themselves Some comments at the work-

WALTER C. KONING 21665 Mayfield, Fernington Hills 477-0606

We can tell you when to

expect the solar eclipse. but not when you'll need insurance.



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n't have to act like a big insurance co

shop were, "I just don't want to be chained down to a schedule of what's going to happen in five years. I want to be free to do what is most important at the time." Without an explicit and detailed plan, a person is not free. He is a victim of whatever the circumst-ances happen to be at the moment. He responds to the daily trivia rather than doing what is really most important for himself. Most of his energy gets wasted.

ELECT Wm. J. DILLON DISTRICT JUDGE



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of action. Oity Manager Deadman relad the minutes of the Board of Zaning Appeals. Minutes were received and filed memory of the second second second second second second second memory of the second second second second second second second erritikely. 34315 Oakland, yeas read regarding the Recreational Vehicle Ordinance. Comments were heard from Mr. Tuley. Mr. Jaseph Krainar, Mr. Ra y Eckernana. Mr. Pat Duffy, Mr. Raiph Hunt, Mr. Delmun Easton after which Council agreed to review the ordinance. Until such time as a change in the ordinance is made the Minutes of other barried were received and filed. Request from CW of Farmingtone Hils requesting forument to name two citizens as representatives on the newly formed committee to review thoridable organizations was protported to be next regular meeting of the research of the Founders Festival was received and City Minager Deadman with make reservations for Council man. Market from Mr. Genid G. Potter, General Chairman of the Founders Festival was received and City Minager Deadman with maker reservations for Council man. Next The Market and City Minager Streakford at the Minutes with Bechgaon to a submotion to icin newsays are cost agreements with Michigan.

The second secon cil authorized the splitting of Lot 10. Farmington Little Farms Subdivision. cil authorized City Manager to proceed with acquisition of Lot 223 from the

OFFERSOOD ONLY AT THESE LOCATOMS. 7 MILE AT FARMINGTON. SMILE AT BRECH DALY ROAD. IN K-MART SHOPPING CENTER. IN K-MART SHOPPING CENTER.

CITY OF FARMINGTON COUNCIL PROCEEDINGS

A regular meeting of the Farmington City Council was held on Monday, July 15, 1974. Meeting was called to order at 8:00 PM by Mayor Yoder. Councilman Harri-Kock, Richardson, Topper/Yoder were present. Councilman Allen vas absent. City Officials Present: City Manager Deadman, LL Guimette, Attorney Kelly, Di-rector Jons: Citer Viane. Minutes of previous meeting were approved. Mr. William Willen representing the Businessmens's JAd Hoc Committee made several suggestions that were discussed by the committee for Council consid-eration.

eration. After harving additional comments from Mr. Ed Balden, Mr. Gerald Bursick, Mr. Robert Tilley, Mr. Walter Sundquist, Mr. Jerry Cunningham and Mr. and Mrs. Bil Ray. It was decided to have a meeting at City Hall on July 30, 1874 at 8:00 P.M. at which time the Guardi will melt with the Bushessmen's Committee and a section. The section of the suggestions of lefted and decide on a course of action.

n. nager Deadman read the minutes of the Board of Zoning Appeals. Minutes

Iot. Councilman Richardson questioned the City Manager regarding the appraisal of the Masonic Temple Building and City Manager Deadman stated it was not as yet completed. City Manager Deadman stated he had been asked by the Farmington District Library brary to approve an ew name for the Farmington District Library, such new name being Farmington Communities Public Library. Cluncil will consider this new name and advise at a latter date. Monthly Bills were appryced. Meeting was adjourned at 10:25 P.M. BALEH D. VODER Manager Manager Deader Manager Deader Manager Deader District Library Cluncil will consider this meeting was adjourned at 10:25 P.M.



By MAURY ELVEKROG Ph.D. Management Psychologist